REQUEST FOR PROPOSALS FOR FC-6013 COMPREHENSIVE OFFICE EQUIPMENT ASSESSMENT



Atlanta, Georgia

Kasim Reed Mayor City of Atlanta

J. Anthony "Jim" Beard Chief Financial Officer Department of Finance

Adam L. Smith, Esq., CPPO, CPPB
Chief Procurement Officer
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CITY OF ATLANTA

Kasim Reed Mayor



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DEPARTMENT OF PROCUREMENT Adam L. Smith, Esq., CPPO, CPPB Chief Procurement Officer asmith@atlantaga.gov

June 14, 2012

ATTENTION INTERESTED PROPONENTS:

Your firm is hereby invited to submit to the City of Atlanta, Department of Procurement ("DOP"), a Proposal for FC-6013, Comprehensive Office Equipment Assessment. The City of Atlanta (the "City") is soliciting proposals from Proponents (hereinafter referred to as "Proponents") to provide office equipment assessment and service in an efficient, consistent and cost effective manner. This will be achieved by incorporating the optimum mix of copiers, printers, scanners, faxes and MFD's (Multi Functional Devices) across all City organizations. Equally important are creative solutions that include the following: An entity-wide strategy for centralizing office equipment acquisition, non-intrusive (electronic) inventory and usage data collection, electronic data capture at the machine/department level to support billing, on-line billing and payment capability, strategy for reducing prints, equipment requirements based on an assessment of usage, the elimination of excess printers (along with any City electronic data contained therein) and developing a more cost effective model for toner usage, electronic controls that minimize non-economic activity (excess color copies etc.), service/maintenance, supplies, technical expertise and reporting (cost/benefit analysis, device usage by department, supply usage etc.). The successful Proponent(s) will be responsible for providing all material, equipment and labor for the required Scope of Services.

A <u>Pre-Proposal Conference</u> will be held on Thursday, June 21, 2012, at 10:00 a.m., at 55 Trinity Avenue, Suite 1900, City Hall South, Atlanta, Georgia 30303. The purpose of the Pre-Proposal Conference is to provide Proponents with detailed information regarding the project and to address questions and concerns. There will be representatives from the Department of Finance, Risk Management and the Office of Contract Compliance available at the conference to discuss this project and to answer any questions. Proponents are <u>strongly urged</u> to attend the Pre-Proposal Conference.

Proponents will be allowed to ask questions during the Pre-Proposal Conference. However, please note that oral answers to questions during the Pre-Proposal Conference on June 21, 2012 are not authoritative. The last date to submit questions in writing is July 2, 2012, at 3:00p.m. EST. Questions will be responded to by July 6, 2012, in the form of an addendum.

Your response to this Request for Proposals ("RFP") will be received by designated staff of the Department of Procurement at 55 Trinity Avenue, S.W., City Hall South, Suite 1900, Atlanta, Georgia 30303, no later than 1:59 p.m., Wednesday, July 11, 2012.

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Proposals will be publicly opened and read at 2:00 p.m. on the respective due date in Suite 1900, 1st Floor, 55 Trinity Avenue, S.W., City Hall South, Atlanta, Georgia 30303.

This Request for Proposals is being made available by electronic means. If accepted by such means, then the proponent acknowledges and accepts full responsibility to insure that no changes are made to the Request for Proposals. In the event of conflict between a version of the Proposal in the proponent's possession and the version maintained by DOP, the version maintained by the DOP shall govern.

You are required to email your business name, contact person, address, phone number, fax number and the project number to Ms. Kimberly Lyons, Contracting Officer at klyons@atlantaga.gov, to be placed on the Plan Holders List. Failure to do so will prevent you from receiving any addenda that are issued and may deem you non-responsive.

The Request for Proposals document may be obtained from the Department of Procurement, Plan Room, City Hall South, Suite 1900, 55 Trinity Avenue, S.W., Atlanta, Georgia, 30303, at a cost of \$50.00 per package as of Thursday, June 14, 2012, between the hours of 8:15 a.m. to 5:00 p.m. Payment for the documents represents production costs; therefore, payment is non-refundable.

The City reserves the right to cancel any and all solicitations and to accept or reject, in whole or in part, any and all proposals when it is for good cause and in the best interest of the City.

Thank you for your interest in doing business with the City.

Sincerely,

Olam J. Smith

ALS/kml

<u>Standardized Contracts; Form Instructions</u> <u>to Proponents</u>

Part 1; Information and Instructions to Proponents

- 1. **Services Being Procured:** This Request for Proposals ("**RFP**") from qualified proponents ("**Proponent**" or "**Proponents**") by the City of Atlanta ("**City**"), on behalf of its Finance Department ("**DOF**"), seeks to procure the following services ("**Services**"): Office Equipment Services. A more detailed Scope of Services sought in this procurement is set forth in Exhibit A–Services attached to the Services Agreement "Services Agreement"); Contract No. FC-6013; Comprehensive Office Equipment Assessment, included in this RFP at Part 5.1
- 2. **Method of Source Selection:** This procurement is being conducted in accordance with all applicable provisions of the City of Atlanta's Code of Ordinances, including its Procurement and Real Estate Code and the particular method of source selection for the services sought in this RFP is Code Section 2-1193. By submitting a Proposal concerning this procurement, a Proponent acknowledges that it is familiar with all laws applicable to this procurement, including, but not limited to, the City's Code of Ordinances and Charter, which laws are incorporated into this RFP by reference.
- 3. Minimum Qualifications; Authority to Transact Business in Georgia: Each Proponent team member (Service Provider Key Personnel) shall have a minimum of ten (10) years experience within the last ten (10) years in wellness services. Each Proponent must submit with its Proposal documentation that demonstrates it is duly authorized to conduct business in the State of Georgia.
- 4. **No Offer by City; Firm Offer by Proponent:** This procurement does not constitute an offer by City to enter into an agreement and cannot be accepted by any Proponent to form an agreement. This procurement is only an invitation for offers from interested Proponents and no offer shall bind City. A Proponent's offer is a firm offer and may not be withdrawn except under the rules specified in City's Code of Ordinances and other applicable law.
- 5. **Proposal Deadline:** Your response to this RFP must be received by the City's Department of Procurement, 55 Trinity Avenue, S.W., City Hall South, Suite 1900, Atlanta, Georgia 30303-0307 no later than 1:59 p.m., EST (as verified by the Bureau of National Standards) on July 11, 2012. Any Proposal received after this time will not be considered and will be rejected and returned.
- 6. **Pre-Proposal Conference:** Each Proponent must attend the Pre-Proposal Conference scheduled for June 21, 2012, at 10:00 A.M., at 55 Trinity Avenue, SW, Suite 1900, Atlanta, Georgia 30303. Each Proponent must be fully informed regarding all existing and expected conditions and matters which might affect the cost or performance of the Services. Any failure to full investigate the Jobsite(s)

¹ All capitalized terms contained in the Services Agreement are incorporated into this RFP.

shall not relieve any Proponent from responsibility from evaluating properly the difficulty or cost of successfully performing the Services.

7. Proposal Guarantee:

- 7.1.Each Proponent is required to furnish a Proposal Guarantee in the amount of five percent (5%) of the total Cost Proposal amount. At the option of the Proponent, the Proposal Guaranty may also be cash, a certified check payable to the order of City or a Proposal Bond in a form acceptable to the City. A surety executing a Proposal Bond must meet the requirements set forth in Appendix B-Insurance and Bonding Requirements attached to the Services Agreement included in this RFP.
- 7.2. Each Proponent agrees that, if it is awarded the Agreement and fails to execute it and provide all other documents required to consummate the transaction within fifteen (15) days of the award, City will retain the Proposal Guarantee as liquidated damages and not as a penalty.
- 8. Procurement Questions; Prohibited Contacts: Any questions regarding this RFP should be submitted in writing to the City's contact person, Kimberly Lyons, Contract Administrator, Department of Procurement, 55 Trinity Avenue, SW, Suite 1900, Atlanta, Georgia 30303-0307, by fax (404) 658-7705 or e-mail klyons@atlantaga.gov, on or before July 2, 2012. Questions received after the designated period may not be considered. Any response made by the City will be provided in writing to all Proponents by addendum. It is the responsibility of each Proponent to obtain a copy of any Addendum issued for this procurement by monitoring the City' website at http://www.atlantaga.gov/index.aspx?page=20 and its Department of Procurement's Plan Room which is open during posted business hours, Suite 1900, 1st Floor, 55 Trinity Avenue, S.W., City Hall South, Atlanta, Georgia 30303. No Proponent may rely on any verbal response to any question submitted concerning this RFP. All Proponents and representatives of any Proponent are strictly prohibited from contacting any other City employees or any third-party representatives of the City on any matter having to do with this RFP. All communications by any Proponent concerning this RFP must be made to the City's contact person, or any other City representatives designated by the Chief Procurement Officer in writing.
- 9. **Ownership of Proposals:** Each Proposal submitted to the City will become the property of the City, without compensation to a Proponent, for the City's use, in its discretion.
- 10. **Insurance and/or Bonding Requirements:** The Insurance and/or Bonding requirements for any Agreement that may be awarded pursuant to this RFP are set forth in Appendix B-Insurance and Bonding Requirements attached to the Services Agreement included in this RFP.

- 11. **Applicable City OCC Programs:** The City's OCC Programs applicable to this procurement are set forth in Appendix A; Office of Contract Compliance Submittals, attached to the Services Agreement included in this RFP. By submitting a Proposal in response to this procurement, each Proponent agrees to comply with such applicable OCC Programs.
- 12. Evaluation of Financial Information: The City's evaluation of financial information concerning a Proponent and its consideration of such information in determining whether a Proponent is responsive and responsible may involve a review of several items of information required to be included in a Proposal. City will review the information included in Form 2; Company Financial Statements attached to this RFP and any additional information required on that form to be included in a Proposal. Further, if this RFP requires the provision of a Payment Bond and/or Performance Bond if an Agreement is awarded, the City will review the information included in Form 5; Proof of Insurance and Bonding Capacity. A Proponent must include with that form (a) notarized letter(s) from its proposed insurer(s) and surety(ies) indicating that the financial capacity of the Proponent is such that the insurer(s)/surety(ies) is/are willing to issue insurance and Payment and Performance Bonds for the Proponent if an Agreement is awarded to it. Further, if this RFP requires a successful Proponent that is awarded an Agreement pursuant to this procurement to post some other type of performance guarantee (e.g. letter of credit, guaranty agreement, etc.), a Proponent must submit with its Proposal a notarized letter from an appropriate financial institution (e.g. bank) indicating that it is willing to issue such performance guarantee for the Proponent if an Agreement is awarded to it.
- 13. **Special Rules Applicable to Evaluation of Proposals:** A Proponent may be required to submit, in writing, the addresses of any proposed subcontractors or equipment manufacturers listed in the Proposal and to submit other material information relative to proposed subcontractors. City reserves the right to disapprove any proposed subcontractors whose technical or financial ability or resources or whose experience are deemed inadequate.

14. Examination of Proposal Documents:

- 13.1 Each Proponent is responsible for examining with appropriate care the complete RFP and all Addenda and for informing itself with respect to all conditions which might in any way affect the cost or the performance of any Services. Failure to do so will be at the sole risk of the Proponent, who is deemed to have included all costs for performance of the Services in its Proposal.
- 13.2 Each Proponent shall promptly notify City in writing should the Proponent find discrepancies, errors, ambiguities or omissions in the Proposal Documents, or should their intent or meaning appear unclear or ambiguous, or should any other question arise relative to the RFP. Replies to such notices may be made in the form of an addendum to the RFP, which will be issued simultaneously to all potential Proponents who have obtained the RFP from City.

- 13.3 City may in accordance with applicable law, by addendum, modify any provision or part of the RFP at any time prior to the Proposal due date and time. The Proponent shall not rely on oral clarifications to the RFP unless they are confirmed in writing by City in an issued addendum.
- 13.4 Each Proponent must confirm Addenda have been received and acknowledge receipt by executing Form 6; Acknowledgment of Addenda attached to this RFP at Part 4.
- 15. **Cancellation of Solicitation:** This solicitation may be cancelled in accordance to the City of Atlanta Code of Ordinances.
- 16. **Award of Agreement; Execution:** If the City awards an Agreement pursuant to this procurement, the City will prepare and forward to the successful Proponent an Agreement for execution substantially in the form included in this RFP.
- 17. Illegal Immigration Reform and Enforcement Act: This RFP is subject to the Illegal Immigration Reform and Enforcement Act of 2011 ("Act"). formerly known as the Georgia Security and Immigration Compliance Act or GSCIA. Pursuant to Act, the Proponent must provide with its Proposal proof of its registration with and continuing and future participation in the E-Verify Program established by the United States Department of Homeland Security. A completed Contractor Affidavit, Set forth in Part5; Appendix C; Illegal Immigration Reform and Enforcement Act Forms, must be submitted on the top of Volume I of the Proposal at the time of submission, prior to the time for opening the Proposal. Under state law, the City cannot consider any Proposal which does not include completed forms. Where the business structure of a Proponent is such that Proponent is required to obtain an Employer Identification Number (EIN) from the Internal Revenue Service, Proponent must complete the Contractor Affidavit on behalf of, and provide a Federal Work Authorization User ID Number issued to, the Proponent itself. Where the business structure of a Proponent does not require it to obtain an EIN, each entity comprising Proponent must submit a separate Contractor Affidavit. It is not the intent of this notice to provide detailed information or legal advice concerning the Act. All Proponents intending to do business with the City are responsible for independently apprising themselves of and complying with the requirements of the Act and assessing its effect on City procurements and their participation in those procurements. For additional information on the E-Verify program or to enroll in the program, go to: https://e-verify.uscis.gov/enroll. Additional information on completing and submitting the Contractor Affidavit precedes the Affidavit in Appendix C.
- 18. **Systematic Alien Verification of Entitlements**: The Systematic Alien Verification of Entitlements (**S.A.V.E.**) Form must be completed and submitted in Volume II of Proposal.

Part 2; Contents of Proposals/Required Submittals

- 1. **General Contents of Proposals:** A Proponent must submit a complete Proposal in response to this RFP in the format specified in this RFP; no other format will be considered. A Proposal will consist of two (2) separate documents:
 - 1.1. Informational Proposal; and
 - 1.2. Cost Proposal (Form provided by City at **Part 5**; Services Agreement; Exhibit A.1-Cost Proposal). Exhibit A.1-Cost Proposal will become part of the Services Agreement attached to this RFP, if an Agreement is awarded pursuant to this procurement.
- 2. **Informational Proposal:** An Informational Proposal is comprised of 2 sources of information:
 - 2.1. Volume I, information drafted and provided by a Proponent; and
 - 2.2. Volume II, information provided by a Proponent on forms provided by the City (or required to be created by a Proponent) in this RFP.

The Information Proposals must be tabbed as indicated to reflect the sections list in the below Outline.

- 3. Information Required to Be Included in Informational Proposal:
 - 3.1. **Summary:** The following is a summary of information required to be contained in an Informational Proposal:
 - 3.1.1. **Information Drafted And Provided By A Proponent:** This information should be included in a **Volume** I to a Proposal:
 - 3.1.1.1. Executive Summary;
 - 3.1.1.2. Organizational Structure;
 - 3.1.1.3. Resumes of Key Personnel;
 - 3.1.1.4. Overall Experience, Qualifications and Performance on Previous Similar Projects (Form 7 should be included in this Section); and
 - 3.1.1.5. Management Plan.
 - 3.1.2. **Information Provided by a Proponent on Forms Provided by the City:** This information should be included in a **Volume II** to a Proposal:
 - 3.1.2.1. Forms attached to this RFP at Part 4 (Include them in Volume II of Proposal):
 - 3.1.2.1.1. Form 1; Proponent Contact Directory;

- 3.1.2.1.2. Form 2; Proponent Financial Statements and Other Financial Information;
- 3.1.2.1.3. Form 3; Disclosure Form and Questionnaire;
- 3.1.2.1.4. Form 4; Acknowledgment of Insurance and Bonding Requirements;
- 3.1.2.1.5. Form 5; Proof of Insurance Coverage and Bonding Capacity;
- 3.1.2.1.6. Form 6; Acknowledgment of Addenda;
- 3.1.2.1.7. Form 7; List of Clients; and
- 3.1.2.1.8. Form 8: Systematic Alien Verification of Entitlements (S.A.V.E.).

NOTE: Every space on every form must be completed. If the form requires a Notary, please comply. Failure to complete each form as required may deem you non-responsive. If there are any questions regarding any form, it is strongly recommended that your submit your question(s) to the Contracting Officer listed in the RFP prior to the deadline for submitting questions.

3.1.2.2 Forms attached to Services Agreement attached to this RFP at Part 5:

- 3.1.2.2.1 Exhibit A.1-Cost Proposal (This should be included in a sealed envelope);
 3.1.2.2.2 Appendix A; City's OCC Programs; Office of Contract Compliance Submittals;
 3.1.2.2.3 Appendix C; Miscellaneous Forms; and Illegal Immigration Reform and Enforcement Act Form (This completed form should be included in Volume I of your Proposal).
- 3.2. **Information Requirements Details:** The following is a more detailed summary of the requirements of certain portions of the Informational Proposal. Each Outlined Item should be included in your Proposals and tabbed as indicated:
 - 3.2.1. Executive Summary (Tab in Volume I).
 - 3.2.1.1. **Cover Letter:** The executive summary must include a letter with the Proponent's name, address, telephone number and fax number, signed by a person authorized to act on behalf of the Proponent. The letter should also include the name, title, address, e-mail address, telephone number and fax number of

the person signing the letter and the name, title, address, e-mail address, telephone number and fax number of one (1) contact person to whom all future correspondence and/or communications may be directed by the City concerning this procurement, if that person is different from the person executing the letter. The letter should also designate the type of business entity that proposes to enter into a Contract with the City and the identity of any other business entities that will comprise the Proponent and include a brief history of the Proponent and statement of the Proponent's approach to providing the services solicited in this RFP.

- 3.2.1.2. **Detailed Executive Summary:** The purpose of the Detailed Executive Summary is to provide an overview of the Proponent's qualifications to accomplish the project. At a minimum, the Detailed Executive Summary must contain the following information:
 - 3.2.1.2.1. Complete legal name of the Proponent and the name of the legal entities that comprise the Proponent. The Proponent must provide the domicile where each entity comprising it is organized, including entity name, brief history of the entity, contact name, address, phone number, and facsimile number, as well as the legal structure of the entity and a listing of major satellite offices;
 - 3.2.1.2.2. The general and specific capabilities and experience of the Proponent's Team. Each Proponent must identify examples where team members have worked together to complete a project and discuss how the team was formed and how the team will function as an integrated unit in providing services to the City;
 - 3.2.1.2.3. A description of the Proponent's plan for complying with the City's EBO goals. This section should include detailed information regarding the essential subcontractors/subconsultants the Proponent intends to use and should indicate the role and responsibilities these firms will be assigned. Each Proponent must provide a letter from each essential subcontractor/subconsultant indicating that the firm concurs with the role and responsibility Proponent has described;
 - 3.2.1.2.4. A declarative statement as to whether the Proponent or any member of the Proponent team has an open dispute with the City or is involved in any litigation associated with

work in progress or completed in both the private and public sector during the past five (5) years.

3.2.2 Organizational Structure (Tab in Volume I).

The Proponent's Organizational Structure Section of the Proposal should introduce the proposed Proponent team by:

- providing the Proponent's Management Organizational Chart both graphically and in narrative format. The Organizational chart and narrative should provide a description of the Proponent's views on how it will organizationally provide the Services, as well as depict the relationship of its key personnel roles to that of the Principal-in-Charge and other key members of the management team.
- 3.2.2.2 providing a descriptive of how this organizational structure will facilitate managing the Services requested and how an efficient flow of information will be realized from the organizational structure.
- 3.2.2.3 providing the names of proposed candidates for each function on the chart.

3.2.3 Key Personnel/Resumes (Tab in Volume I):

- 3.2.3.1 Identify and provide resumes for the individuals that the Team will use to fill the following positions:
 - **3.2.3.1.1** Supervisors;
 - 3.2.3.1.2 Technicians;
 - 3.2.3.1.3 Support Service Staff; and
 - 3.2.3.1.4 Technical Analysts.
 - 3.2.3.2 Resumes should be organized as follows:
 - 3.2.3.2.1 Name and Title;
 - 3.2.3.2.2 Professional Background;
 - 3.2.3.2.3 Current and Past Relevant Employment;
 - 3.2.3.2.4 Education;
 - 3.2.3.2.5 Certifications;
 - 3.2.3.2.6 List of (3) Relevant projects, including:
 - 3.2.3.2.6.1 Client Name;
 - 3.2.3.2.6.2 project description;
 - 3.2.3.2.6.3 role of the individual;
 - 3.2.3.2.6.4 project actual or expected completion date; and

3.2.3.2.7 Client List/Reference Contact.

- 3.2.3.3 For each Resume provided, each Proponent must provide a one letter of recommendation from clients for whom that individual has held a similar role within the past ten (10) years. The letter must state at a minimum:
 - 3.2.3.3.1 the role the individual held in the project;
 - 3.2.3.3.2 the original contract schedule to start and complete the project;
 - 3.2.3.3.3 the actual start and completion dates of the project;
 - 3.2.3.3.4 whether the individual was full-time on the project and the Client's perceived key contribution that individual made in completing the Client's project either within the Client's original planned total cost or original schedule duration or both; and
 - 3.2.3.3.5 the quality of the facility's operation since the Client's acceptance at turnover.
- 3.2.3.4 Submission of these names constitutes a commitment to use these individuals if the Proponent is selected, and changes may be made only with the prior written consent of the City. In the event there is need to replace key team members during the course of the project, Proponent must describe its back-up personnel plan.

3.2.4 Overall Experience, Qualifications and Performance on Previous Projects .

- **3.2.5 Management Plan (Tabbed in Volume I).** Based on the Proponent's Organizational structure, describe how the Proponent will manage the Services will manage the Services, specifically addressing the following:
 - 3.2.5.1 Proponent's approach to team leadership;
 - 3.2.5.2 how the Proponent will:
 - 3.2.5.2.1 ensure proper communications among pertinent project team members;
 - 3.2.5.2.2 assure the City that each scope of Services will kept within any established time and budget constraints;
 - 3.2.5.2.3 establish and maintain the necessary cooperative relationships
 - 3.2.5.2.4 coordinate all necessary project activities within that team relationship:
 - 3.2.5.2.5 identify the tools that are intended to be used to manage these project elements;

3.2.5.3 Proponent's proposed method to:
3.2.5.3.1 Identify and resolve issues during the project duration; and
3.2.5.4 Make critical decisions.

3.3 Cost Proposal. Each Proponent must submit a Cost Proposal using the form provided by the City at Part 5; Services Agreement; Exhibit A.1-Cost Proposal. The Cost Proposal must support the Scope of Services contained in the RFP and fully encompass all activities in the Proponent's Proposal. The Cost Proposal shall serve as the baseline for final fee negotiation with the City. Submit one (1) stamped "Original" and three (3) copies in a separate envelope).

4. Submission of Proposals:

4.1. A Proposal must be submitted in sealed envelope(s) or package(s) and the outside of the envelope(s) or package(s) must clearly identify the name of the project: FC-6013; Comprehensive Office Equipment Assessment, and the name and address of the Proponent. All Proposals must be submitted to:

Adam L. Smith, Esq., CPPO, CPPB Chief Procurement Officer Department of Procurement 55 Trinity Avenue, S.W. City Hall South, Suite 1900 Atlanta, Georgia 30303-0307

- 4.2. A Proponent is required to submit one (1) original and seven (7) copies of its Informational Proposal. Each Informational Proposal must be submitted on 8½" x 11" single-sided, double-spaced, typed pages, using 12-point font size and such pages must be inserted in a standard three-hole ring binder. Each Informational Proposal must contain and index and separate sections for the information requirements set forth in this RFP, as well as for the forms required to be submitted.
- 4.3. A Proponent is required to submit, in a separate, sealed envelope, clearly marked "Cost Proposal", one (1) stamped original and seven (7) copies of its Cost Proposal with its Information Proposal.
- 5. Submittals: The following submittals must be completed and submitted with each Proposal.

Item	Required Proposal Submittal	Check	
#	Check Sheet ²		
	FORMS TO BE SUBMITTED INV VOLUME II WITH PROPOSAL THAT WILL NOT FORM PART OF THE CONTRACT, IF AWARDED:		
1.	Form 1; Proponent Contact Directory		
2.	Form 2; Proponent Financial Statements and Other Financial Information		
3∙	Form 3; Disclosure Form and Questionnaire		
4.	Form 4; Acknowledgement of Insurance and Bonding Requirements		
5.	Form 5; Proof of Insurance Coverage and Bonding Capacity		
6.	Form 6; Acknowledgment of Addenda		
7•	Form 7; List of Clients		
8.	Form; S.A.V.E.		
9.	Miscellaneous; Documentation evidencing Proponent's authority to transact business in the State of Georgia		
	DOCUMENTS/FORMS THAT WILL FORM PART OF THE CONTRACT, IF AWARDED:		
1.	Exhibit A.1-Cost Proposal (to be completed by Proponent and submitted with Proposal)		
2,	Appendix A; City's OCC Programs; Office of Contract Compliance Submittals; EBO Forms 1, 2, 3 and4 (to be completed by Proponent and submitted with Proposal) ³		
3.	Appendix D; Miscellaneous Forms		
4.	Form 1; Security and Immigration Compliance Forms (to be completed by Proponent and submitted with Proposal)		

² This table is included for Bidder's convenience and may be used to track the preparation and submittal of certain required information with its Bid.

³ Appendix B; Insurance and Bonding Requirements is a part of the Services Agreement but is not a form that is required to be completed by a Proponent.

Part 3; Evaluation of Proposals

All Proposals will be evaluated in accordance with the City's Code of Ordinances and the criteria specified on the Percentage Evaluation Form and considering the information required to be submitted in each Proposal. An Evaluation Committee will review the Proposals in accordance with this RFP.

All Proposals win be evaluated using the following Evaluation Form::

RELATIVE WEIGHT	GRADED ITEM	SCORE
5	Executive Summary	
10	Organization/Resumes of Key Personnel	
15	Management Plan	
15	Overall Experience, Qualifications and Performance on Previous Similar Projects	
15	OCC Programs	
20	Financial Capability	
20	Cost Proposal	
100%	TOTAL SCORE	

Part 4; Submittal Forms

FORM 1 PROPONENT CONTACT DIRECTORY4

EMAIL ADDRESS				
EAX NUMBER	N			
PHONE NUMBER				
MAILINGADDRESS		·		
POSITION/TITLE				
NAME				

⁴ The purpose of the Proponent Contact Directory is to provide the City with a centralized, easily identified source of important contacts and other information regarding each of the business entities constituting a Proponent. This Proponent Contact Directory should include the names, positions/titles, firms, mailing addresses, phone and fax numbers and e-mail addresses for each of the following as it pertains to each of the firms in a Proponent's team:

1. At least two individuals, one primary the other(s) secondary, authorized to represent the firm for purposes of this RFP; and

Proponent Service Provider Key Personnel (as appropriate) listed in the Services Agreement included in this RFP at Part 5. લં

FORM 25: Proponent Financial Statements and Other Financial Information

Note: If a general partnership or a joint venture is proposed, all member companies are to respond separately to all questions, completing separate Forms 2 to be included in the RFP.

	ALL	FIGURES	IN U.	S. DOL	LARS	(US\$)
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1.	ummary of assets and liabilities on basis of the audited financial statement of
	ne last three financial years.

The exchange rate used: = US \$.....

	Year (million)	Year (million)	Year (million)
Current Assets	US\$	US\$	US\$
Current Liabilities	US\$	US\$	US\$
Working Capital	US\$	US\$	US\$
Total Assets	US\$	US\$	US\$
Total Liabilities	US\$	US\$	US\$
Net-Worth	US\$	US\$	US\$

The above figures are to be prepared and attested to by a Certified Public Accountant

9.	Total	value	of the	balance	of wor	rk in	hand

US \$.....

3. Value of available credit for the Project from reputable local Banks or foreign bank verified by local banks.

 $^{^{5}}$ Each Proponent should submit any other information it deems appropriate to reflect its financial capabilities.

	Name	e of Bank, Address,	Telephone and	Fax numbers	5	Amount (US\$)
					•	•••••
	******			•••••	•	*************
	******			• • • • • • • • • • • • • • • • • • • •	•	•••••
	*******			********	• .	******
	******				•	
	Total					•••••
4.	Amo	ınts of manufacturi	ng and/or cons	struction wor	k for the last f	ive years.
	Voor	Voor	Voor	Voor	Voor	
			Year			
	(miii	ion) (million)	(million)	(million)	(million)	
	US\$.	US\$	US\$. US\$	US\$	
5.	(a)	Please attach copi financial stateme accountant and of Proponents shou following docume	nts certified b other financial ld demonstra	y a Certified I data which te financial	Public According you conside capability by	intant, licensed r to be useful. providing the
		Annual reports a balance sheets, an			-	me statements,
		The latest quarte changes in financi				of any material
		Providing banking any other informatis financial capab	tion that the P			_
	(b)	Please attach the credit lines availal			s confirming	the Company's
	(c)	Proponents are re	quired to subr	nit hard copie	es of all of the	above financial

Form 3; Disclosure Form and Questionnaire

Proponent's disclosures must fully answer all questions posed by the City. Such disclosure must be submitted at the time of the Proposal submission and included as a part of the Proposal.

For the purposes of this disclosure form:

- 1. "Proponent" means, and disclosure is required for, each Proponent and its constituent members, firms, partners, joint venturers and first-tier subconsultants.
- 2. "affiliate" means any legal entity that, directly or indirectly through one of more intermediate legal entities, controls, is controlled by or is under common control with the Proponent or a member of Proponent.
- 3. "control" means that the controlling entity: (i) possesses, directly or indirectly, the power to direct or cause the direction of the management and policies of the controlled entity, whether through the ownership of voting securities or by contract or otherwise; or (ii) has direct or indirect ownership in the aggregate of fifty one (51%) or more of any class of voting or equity interests in the controlled entity.

The following information must be provided:

- 1. Please provide the names and business addresses of Proponent and each of Proponent's officers, directors, affiliates and other employees, agents or representatives for this project: FC-6013; Comprehensive Office Equipment Assessment. Describe accurately, fully and completely their respective relationships with the Proponent, including their ownership interests and their anticipated role in the management and operations of the Proponent.
- 2. Please describe the general development of the Proponent's business during the past ten (10) years, or such shorter period of time that the Proponent has been in business.
- 3. List any lawsuits, administrative actions or litigation to which Proponent is currently a party or has been a party (either as a plaintiff or defendant) during the past ten (10) years based upon fraud, theft, breach of contract, misrepresentation, safety, wrongful death or other similar conduct. For each suit, list all parties and indicate whether any party was a bonding company, insurance company, an owner, or otherwise. State the project giving rise to the lawsuit, administrative action or litigation, explain the basis for all claims and state whether a settlement was reached or a judgment was entered, identifying each party against whom a judgment was entered.
- 4. Provide details if Proponent has been charged with a criminal offense within the last ten (10) years.

- 5. Describe any citation or notices of violation which Proponent received from any government agency in connection with any of Proponent's work during the past ten (10) years. Include OSHA violations, except for de minimus dollar amounts.
- 6. Please state whether any of the following events have occurred in the last ten (10) years with respect to the Proponent. If any answer is yes, explain fully the circumstances surrounding the subject matter of the affirmative answer:
 - (a) Whether Proponent, or affiliate currently or previously associated with Proponent, has ever filed a petition in bankruptcy, taken any actions with respect to insolvency, reorganization, receivership, moratorium or assignment for the benefit of creditors, or otherwise sought relief from creditors.
 - (b) Whether Proponent was subject of any order, judgment or decree not subsequently reversed, suspended or vacated by any court permanently enjoining Proponent from engaging in any type of business practice; and
 - (c) Whether Proponent was the subject of any civil or criminal proceeding in which there was a final adjudication adverse to Proponent which directly arose from activities conducted by Proponent which submitted a bid or proposal for the subject project.
- 7. State whether any employee, agent or representative of Proponent who is or will be directly involved in the project, in the last ten (10) years: (i) has or had, directly or indirectly, a business relationship with the City; (ii) directly or indirectly has received revenues from the City or (iii) directly or indirectly has received revenues from conducting business on City property or pursuant to any contract with the City.
- 8. State whether any employee, agent or representative of Proponent who is or will be directly involved in the project has or had within the last ten (10) years a direct or indirect business relationship with any elected or appointed City official or with any City employee.

NOTE: In addition to providing detailed narrative answers to the questions posed in this disclosure form and questionnaire Proponent may attach any other documents that may provide information responsive to the subjects in this disclosure form and questionnaire.

Under penalty of perjury, I declare that I have examined this disclosure form and questionnaire and all attachments to it, if applicable, and, to the best of my knowledge and belief, and all statements contained in it and all attachments, if applicable, are true, correct and complete.

Date:	
Corporate Proponent: [Insert Corporate Name]	•
By:	
By:Name:	
Title:	
Corporate Secretary/Assistant Secretary (Seal)	
Non-Corporate Proponent:	
[Insert Proponent Name]	
By:	
Name:	
Title:	
Notary Public (Seal)	
My Commission Expires:	
TILLY COMMISSION THE PIE COV.	

Form 4; Acknowledgment of Insurance and Bonding Requirements

I, successful Proponent for FC-6013 Assessment, Proponent shall comply or bonding requirements contained in the F and appendices thereto, pertaining to ins	Proponent, acknowle Comprehensive completely and promptorm of Agreement at	tly with all insurance and
Proponent understands that it is potential sureties and insurance brokers, an Agreement and to take all necessary requirements without delay. Proponent failure to fully comply with these requirement receives a final Agreement forfeiture of the Proposal guarantee disqualification of Proponent from further	agents, underwriters, steps to ensure complements, acknowled uirements within tendocument from the submitted with this	etc. prior to any award of iance with the applicable edges and agrees that any (10) days of the date City may result in the is Proposal and/or the
By executing this Acknowledgemerepresent that the Proponent understand requirements related to insurance and attached to this Solicitation. Further, by to make the representations contained here	s and agrees to comploonding contained in signing below, I repre	y unconditionally with all the Form of Agreement sent that I am authorized
Date:		
Corporate Proponent: [Insert Corporate Name]		
By:		
Name:		
Title:		
Corporate Secretary/Assistant Secretary (Seal)		
Non Comparata Proponenti		
Non-Corporate Proponent: [Insert Proponent Name]		
Francis e a chambail		
By:		
Name:		
Title:		
Notary Public (Seal) My Commission Expires:		

Form 5; Proof of Insurance Coverage and Bonding Capacity

PROJECT; FC-6013; Comprehensive Office Equipment Assessment

INSURANCE COVERAGE AND BONDING CAPACITY

CITY OF ATLANTA, GEORGIA

Proponent shall provide the City with satisfactory evidence of the Proponent's ability to obtain the required insurance and bonds from (a) company(ies) satisfactory to the City and licensed by the Insurance Commissioner of the State of Georgia to transact Surety business in the State of Georgia. Proponent shall submit this form with its Proposal.

SURETY:	
COMPANY NAME:	
COMPANY ADDRESS:	
CONTACT NAME AND PHONE:	
BONDING CAPACITY IS:	
INSURER:	
COMPANY NAME:	
COMPANY ADDRESS:	
CONTACT NAME AND PHONE:	
Proponent is required to submit a letter from insurance and bonds for this project certify provide insurance and bonds in accordance appendix B.	om the Company providing ing that the Company will
Date:	
Corporate Proponent: [Insert Corporate Name]	
By:	
Name:	
Title:	
Corporate Secretary/Assistant	
Secretary (Seal)	

	Proponent Name	.
By:	A MET AND	
Name:		
Title:_		
	Public (Seal) nmission Expires:	

Form 6; Acknowledgment of Addenda

Acknowledgement of Addenda

Bidders/Proponents must sign below and return this form with Bids/Proposals to the Department of Procurement, 55 Trinity Avenue, City Hall South, Suite 1900, Atlanta, Georgia 30303, as acknowledgment of receipt of certain Addenda.

This is to acknowledge receipt of the following Addenda for FC-6013; Comprehensive Office Equipment Assessment:

1; 2;	
3; and	•
4	
Dated the day of	, 20
Corporate Proponent: [Insert Corporate Name]	
By:	- -
Name:	_
Title:	-
	-
Corporate Secretary/Assistant	
Secretary (Seal)	
Non-Corporate Proponent:	
[Insert Proponent Name]	
By:	- -
Name:	_
Title:	-
Notary Public (Seal)	-
My Commission Expires	

Form 7; List of Clients⁶

Proponents should provide a list of at least three (3) clients as references using the following format:

1. Client:

Name

Address

City, State, Zip

Phone Fax

Project:

Conference Management Services

Contact Person:

Mr. John Doe

(404) 555-5555

Date(s) of Project: August 12, 2000 to August 19, 2001

Description/Summary of Services:

Cost/Amount of Contract:

Firm's Role:

Responsible for etc.

Completion Status:

2. (Next Client)

⁶ Proponent should include client name, address, phone/fax number, contact name and summary of services provided to client, including dates services were provided. Proponent may supplement this form by attaching additional pages to it or may create its own form for including in its Proposal as long as such form meets the informational requirements of this form.

Part 5; Services Agreement

DRAFT

MASTER PROFESSIONAL SERVICES AGREEMENT; CONTRACT NO. FC-6013

This Master Professional Services Agreement ("<u>Agreement</u>") is entered into and effective as of the "<u>Effective Date</u>") between the City of Atlanta ("<u>City</u>") and the service provider ("<u>Consultant</u>") set forth below.

Contract Name:	Contract No. FC-6013	
Consultant	City of Atlanta	
Name:	Using Agency: Department of Finance	
Address:	Address: 68 Mitchell Street Atlanta, Georgia 30303	
Phone:	Phone: (404) 330-1994	
Fax:	Fax: (404) 330-6881	
Authorized Representative:	Authorized Representative: Jonathan Williams	

1. <u>Background</u>.

- 1.1 City desires to obtain from Consultant the services ("Services") described generally on **Exhibit A** attached and further described on task orders (individually, a "<u>Task Order</u>" and, collectively, the "<u>Task Orders</u>") that may be executed and attached collectively as **Exhibit A.2** from time to time. Consultant shall not provide any services except as specifically provided in a Task Order.
- 1.2 The total amount of payments by City under this Agreement shall not exceed during the first year in which this Agreement is effective. For each subsequent year that this Agreement is effective, City shall provide written notice to Consultant of the amount of funding allocated to this Agreement for such calendar year (each annual maximum amount, including the funding for the first year, shall be the "Annual Maximum Payment Amount"). In addition, each Task Order shall specify a maximum payment amount (the "Task Order Maximum Payment Amount") applicable to the Services to be performed under such Task Order.
- 1.3 Task Orders under this Agreement may be issued by City without further legislative approval under Code Section 2-1111, if the legislation authorizing this Agreement provides for such issuance. In such circumstances, the Task Order may be executed by City's Chief Procurement Officer, head of the affected Using Agency or other appropriate designee on behalf of City. City, at its sole discretion, may unilaterally issue Task Orders for services for which charges are established in this Agreement. Consultant shall promptly proceed with the services set forth in any such Task Order. If City solicits a proposal from Consultant for a Task Order, Consultant shall submit its proposal with a Task Order containing all the necessary terms and executed by Consultant. Task Orders may be executed or issued during the Term of this Agreement that contain a Service performance period that extends beyond the Term. No Task

Order may be executed or issued under this Agreement subsequent to the expiration or termination of the Term.

1.4 City makes no representations or warranties about the quantity of Services that will be requested or Charges that will be paid under this Agreement. Any quantity of Services or amount of Charges set forth in this Agreement are estimates only.

2. Term.

- 2.1 <u>Initial Term</u>. The initial term of this Agreement will be one (1) year. This Agreement shall commence on the Effective Date and end on [____]. The initial term of the Agreement and any renewal term(s) are collectively referred to as the "Term".
- 2.2 <u>Renewal Terms</u>. City shall have the right in its sole discretion to renew this Agreement for two [2] additional one year terms according to the following procedure:
- 2.2.1 If City desires to exercise an option to renew, it will submit legislation authorizing such renewal for consideration by City's Council and Mayor prior to the expiration of the prior Term. The legislation will establish that the date of such renewal will be the day immediately following the expiration day of the prior Term;
- 2.2.2 If such legislation is enacted, within 5 days of such enactment, City will notify Consultant of such renewal, at which time Consultant shall be bound to provide Services during such renewal Term, without the need for the Parties to execute any further documents evidencing such renewal, it being acknowledged by Consultant that its initial execution of this Agreement is deemed its agreement to continue to provide Services during any renewal Term.

3. Interpretation.

3.1 All capitalized terms used in this Agreement shall have the meanings ascribed to them in the Contract Documents and on **Exhibit B** attached hereto.

If there is a conflict between any of the Contract Documents, precedence shall be given in the following order: 1

- 1. Agreement
- 2. Exhibit A General Scope of Services
- 3. Exhibit A.1 Compensation
- 4. Exhibit A.2 Task Orders
- 5. Exhibit B Definitions
- 6. Exhibit D City Security Policies
- 7. Exhibit E Dispute Resolution Procedures
- 8. Appendix A Office of Contract Compliance Requirements

¹ For purposes of this provision, authorized changes to an item in the order of precedence pursuant to a Change Document take precedence over the particular item changed.

- 9. Appendix B Insurance and Bonding Requirements
- 10. Additional Contract Documents
- **4.** Authorization. If applicable, this Agreement is authorized by legislation adopted by City which is attached as **Exhibit C**.

5. <u>Services</u>.

- Agreement and each Task Order. Each Task Order will include the following: (a) a reference to this Agreement; (b) the Task Order Commencement Date and, if applicable, the period of time during which the Services will be provided; (c) a description of the Services to be provided; (d) the amounts payable and payment schedule for the Services; and (e) any additional provisions applicable to the Services. No Task Order will become effective until it has been executed by an authorized representative of Consultant and City. If any services to be performed are not specifically included in a Task Order, but are reasonably necessary to accomplish the purpose of the Task Order, they will be deemed to be implied in the scope of the Services for that Task Order to the same extent as if specifically described in such Task Order.
- 5.2 <u>Resources</u>. Unless otherwise expressly provided in this Agreement, all equipment, software, Facilities and Consultant Personnel required for the proper performance of Services shall be furnished by and be under the control of Consultant. Consultant shall be responsible, at its sole cost, for procuring and using such resources in proper and qualified, professional and high quality working and performing order.

5.3 <u>Change Documents.</u>

- 5.3.1 This section will govern changes to the Agreement or any Task Order issued under the Agreement, whether such changes involve an increase in the Annual Maximum Payment Amount or not. Changes in Services or other aspects of this Agreement shall be made by written document ("Change Document" or "Unilateral Change Document"). ² All changes shall be implemented pursuant to this subsection (the "Change Document Procedures") and any Applicable Law.
- 5.3.2 Potential Change Documents that may be issued concerning this Agreement or any Task Order issued under this Agreement include, but are not limited to:
 - (a) Change Documents to the Agreement involving an increase to the Annual Maximum Payment Amount executed between City and Consultant which may or may not require legislative approval under Code Section 2-1292;

² Change Documents may assume numerous multiple forms and titles depending on the nature of the change involved (e.g. Change Order, Unilateral Change Order, Amendment, Contract Modification, Renewal, etc.).

- (b) Change Documents to the Agreement or any Task Order issued under the Agreement involving no increase to the Annual Maximum Payment Amount, changes in the value of the Charges or changes in the terms or amounts of compensation under the Maximum Payment Amount or any Task Order Maximum Payment Amount executed between City and Consultant pursuant to Code Section 2-1292(d); and
- (c) Unilateral Change Documents to the Agreement or any Task Order issued under the Agreement issued by City pursuant to Code Section 2-1292(d) involving no increase to the Annual Maximum Payment Amount, changes in the value of the Charges or changes in the terms of amounts of compensation under the Maximum Payment Amount or any Task Order Maximum Payment Amount.

Change Documents that do not involve an increase in the Annual Maximum Payment Amount will be executed pursuant to Code Section 2-1292(d) either bilaterally or unilaterally by the City.

- 5.3.3 City may propose a change in the Services or other aspects of this Agreement by delivering written notice to Consultant describing the requested change ("Change Request"). Within ten (10) days of receipt of City's Change Request, Consultant shall evaluate it and submit a written response ("Proposed Change Document"). A Change Request which involves the reduction of Services shall be effective upon written notice to Consultant.
- 5.3.4 Consultant may, without receiving any Change Request, on its own submit a Proposed Change Document describing its own proposed requested change to the Agreement or any Task Order issued under the Agreement.
- 5.3.5 Each Proposed Change Document shall include the applicable schedule for implementing the proposed change, any applicable changes to the Charges (either increased or decreased) and all other information applicable to the proposed change. Each Proposed Change Document shall constitute an offer by Consultant and shall be irrevocable for a period of sixty (60) days. City shall review and may provide Consultant with comments regarding a Proposed Change Document, and Consultant shall respond to such comments, if any. A Proposed Change Document from Consultant will become effective only when executed by an authorized representative of City.
- 5.3.6 City may propose any changes to the Agreement, including, but not limited to, changes that it contends do not involve an increase to the Annual Maximum Payment Amount, and Consultant shall, in good faith, evaluate such proposed Change Request. If City and Consultant are able to reach agreement on such Change Request, each will execute a Change Document concerning such Change Request pursuant to Code Section 2-1292(d). Nothing in this Agreement shall, in the event of disagreement between City and Consultant concerning a proposed Change Request, or otherwise, prohibit City from issuing a Unilateral Change Document to Consultant, pursuant to Code Section 2-1292(d), and City and Consultant agree to resolve their dispute pursuant to the Dispute Resolution Procedures set forth in Exhibit E. During the pendency of such dispute, Consultant shall continue to perform the Services, as changed by such Unilateral Change Document.

5.4 <u>Suspension of Services</u>. City may, by written notice to Consultant, suspend at any time the performance of any or all of the Services to be performed under this Agreement. Upon receipt of a suspension notice, Consultant must, unless the notice requires otherwise, (a) immediately discontinue suspended Services on the date and to the extent specified in the notice; (b) place no further orders or subcontracts for materials, services or facilities with respect to suspended Services, other than to the extent required in the notice; and (c) take any other reasonable steps to minimize costs associated with the suspension.

6. Consultant's Obligations.

- 6.1 <u>Consultant Personnel</u>. Consultant shall be responsible, at its own cost, for all recruiting, hiring, training, educating and orienting of all Consultant Personnel, all of whom shall be fully qualified and shall be authorized under Applicable Law to perform the Services.
- 6.2 <u>Consultant Authorized Representative</u>. Consultant designates the Consultant Authorized Representative named on page 1 of this Agreement ("<u>Consultant Authorized Representative</u>") and, such Person shall: (a) be a project executive and employee within Consultant's organization, with the information, authority and resources available to properly coordinate Consultant's responsibilities under this Agreement; (b) serve as primary interface and the single-point of communication for the provision of Services by Consultant; (c) have day-to-day responsibility and authority to address issues relating to the Services; and (d) devote adequate time and efforts to managing and coordinating the Services.
- 6.3 <u>Qualifications</u>. Upon City's reasonable request, Consultant will make available to City all relevant records of the education, training, experience, qualifications, work history and performance of Consultant Personnel.
- 6.4 Removal of Personnel Assigned to City Contract. Within a reasonable period, but not later that seven (7) days after Consultant's receipt of notice from City that the continued assignment to the City Contract of any Consultant Personnel is not in the best interests of City, Consultant shall remove such Consultant Personnel from City's Contract. Consultant will not be required to terminate the employment of such individual. Consultant will assume all costs associated with the replacement of any Consultant Personnel. In addition, Consultant agrees to remove from City's Contract any Consultant Personnel who has engaged in willful misconduct or has committed a material breach of this Agreement immediately after Consultant becomes aware of such misconduct or breach.
- 6.5 <u>Subcontracting</u>. Unless specifically authorized in this Agreement or an applicable Task Order, Consultant will not enter into any agreement with or delegate any Services to any Third Party without the prior written approval of City, which City may withhold in its sole discretion. If Consultant subcontracts any of the Services, Consultant shall: (i) be responsible for the performance of Services by the subcontractors; (ii) remain City's sole point of contact for the Services; and (iii) be responsible for the payment of any subcontractors.

6.6 Key Consultant Personnel and Key Subcontractors.

6.6.1 The following Persons are identified by Consultant as Key Consultant Personnel under this Agreement:

	(a);
	(b); and
	(c)
6.6.2 under this Agreement	The following Persons are identified by Consultant as Key Subcontractors:
	(a);
	(b); and
	(c)
<i>c</i> - 0	· ·

- 6.6.3 Consultant shall not transfer, reassign or replace any Consultant Key Personnel or Key Subcontractor, except as a result of retirement, voluntary resignation, involuntary termination for cause in Consultant's sole discretion, illness, disability or death, during the term of this Agreement without prior written approval from City.
- 6.7 <u>Conflicts of Interest</u>. Consultant shall immediately notify City in writing, specifically disclosing any and all potential or actual conflicts of interests, which arise or may arise during the execution of its work in the fulfillment of the requirements of the Agreement. City shall make a written determination as to whether a conflict of interest actually exists and the actions to be taken to resolve the conflict of interest.
- 6.8 <u>Commercial Activities</u>. Neither Consultant nor any Consultant Personnel shall establish any commercial activity, issue concessions, or permits of any kind to third Parties for establishing any activities on City property.

7. <u>City's Authorized Representative.</u>

- 7.1 <u>Designation and Authority</u>. City designates the City Authorized Representative named on page 1 of this Agreement (the "<u>City Authorized Representative</u>") who shall: (a) serve as primary interface and the single-point of communication for the provision of Services; (b) have day-to-day responsibility to address issues relating to this Agreement; and (c) to the extent provided under the Code, have the authority to execute any additional documents or changes on behalf of City.
- 7.2 <u>City's Right to Review and Reject.</u> Any Work Product, Service or other document or item to be submitted or prepared by Consultant hereunder shall be subject to the review of the City Authorized Representative. The City Authorized Representative may disapprove, if in the City Authorized Representative's sole opinion the Work Product, Service, document or item is not in accordance with the requirements of this Agreement or sound professional service principles, or is impractical, uneconomical or unsuited in any way for the purposes for which the Work Product, Service, document or item is intended. If any of the said items or any portion thereof are so disapproved, Consultant shall revise the items until they meet the approval of the City Authorized Representative. However, Consultant shall not be

compensated under any provision of this Agreement for repeated performance of such disapproved items.

8. Payment Procedures.

- 8.1 <u>General</u>. City will not be obligated to pay Consultant any amount in addition to the Charges set forth in an applicable Task Order for Consultant's provision of the Services. Consultant Personnel hourly rates, reimbursable expenses and other compensable items under this Agreement and issued Task Orders are set forth on **Exhibit A.1** Compensation.
- 8.2 <u>Invoices</u>. Consultant shall prepare and submit to City invoices for payment of all Charges in accordance with the applicable Task Order. Each invoice shall be in such detail and in such format as City may reasonably require. To the extent not set forth in a Task Order, Consultant shall invoice City monthly for Services rendered.
- 8.3 <u>Taxes</u>. The Charges are inclusive of all taxes, levies, duties and assessments ("<u>Taxes</u>") of every nature due in connection with Consultant's performance of the Services. Consultant is responsible for payment of such Taxes to the appropriate governmental authority. If Consultant is refunded any Tax payments made relating to the Services, Consultant shall remit the amount of such refund to City within forty-five (45) days of receipt of the refund.
- 8.4 <u>Maximum Amount</u>. City shall not be obligated to pay any amount in excess of the Annual Maximum Payment Amount for all Services under all Task Orders, nor shall City be obligated to pay any amount in excess of a Task Order Maximum Payment Amount.
- 8.5 <u>Payment</u>. City shall endeavor to pay all undisputed Charges within thirty (30) days of the date of the receipt by City of a properly rendered and delivered invoice. Notwithstanding the forgoing, unless otherwise provided in the Task Order, all undisputed Charges on an invoice properly rendered and delivered shall be payable within forty-five (45) days of the date of receipt by City.
- 8.6 <u>Disputed Charges</u>. If City in good faith disputes any portion of an invoice, City may withhold such disputed amount and notify Consultant in writing of the basis for any dispute within thirty (30) days of the later of: (a) receipt of the invoice; or (b) discovery of the basis for any such dispute. City and Consultant agree to use all reasonable commercial efforts to resolve any disputed amount in any invoice within thirty (30) days of the date City notifies Consultant of the disputed amount.
- 8.7 <u>No Acceptance of Nonconforming Work.</u> No payment of any invoice or any partial or entire use of the Services by City constitutes acceptance of any Services.
- 8.8 Payment of Other Persons. Prior to the issuance of final payment from City, Consultant shall certify to City in writing, in a form satisfactory to City, that all subcontractors, materialmen, suppliers and similar firms or persons engaged by Consultant in connection with this Agreement have been paid in full or will be paid in full utilizing the monies constituting final payment to Consultant.

- 9. <u>Consultant Representations and Warranties</u>. As of the Effective Date and continuing throughout the Term and any subsequent Task Order performance period, Consultant warrants to City that:
- 9.1 Authority. Consultant is duly incorporated or formed, validly existing and is in good standing under the laws of the state in which it is incorporated or formed, and is in good standing in each other jurisdiction where the failure to be in good standing would have a material adverse affect on its business or its ability to perform its obligations under this Agreement. Consultant has all necessary power and authority to enter into and perform its obligations under this Agreement, and the execution and delivery of this Agreement and the consummation of the transactions contemplated by this Agreement have been duly authorized by all necessary actions on its part. This Agreement constitutes a legal, valid and binding obligation of Consultant, enforceable against it in accordance with its terms. No action, suit or proceeding in which Consultant is a party that may restrain or question this Agreement or the provision of Services by Consultant is pending or threatened.
- 9.2 <u>Professional Standards</u>. The Services will be performed in a professional and workmanlike manner in accordance with the standards imposed by Applicable Law and the practices and professional standards used in well managed operations performing services similar to the Services.
- 9.3 <u>Conformity</u>. The development, creation, delivery, provision, implementation, testing, maintenance and support of all Services shall conform in all material respects to the description of such Services in the Contract Documents, including the relevant Task Order,.
- 9.4 <u>Materials and Equipment</u>. Any equipment or materials provided by Consultant shall be new, of clear title, not subject to any lien or encumbrance, of the most suitable grade of their respective kinds for their intended uses, shall be free of any defect in design or workmanship and shall be of merchantable quality and fit for the purposes for which they are intended.
- 9.5 <u>Intellectual Property Rights.</u> None of the processes or procedures utilized by Consultant to fulfill its obligations hereunder, nor any of the materials and methodologies used by Consultant in fulfilling its obligations hereunder, nor any of the Services or Work Product shall infringe any Third Party's Intellectual Property Rights or privacy, publicity or other rights.

10. Compliance with Laws.

- 10.1 <u>General</u>. Consultant and its subcontractors will perform the Services in compliance with all Applicable Laws
- 10.2 <u>City's Socio-Economic Programs</u>. Consultant shall comply with Appendix A and any applicable City socio-economic programs, including, but not limited to, City's EBO and EEO Programs, and requirements set forth in the Code in the performance of the Services.
- 10.3 <u>Consents, Licenses and Permits</u>. Consultant will be responsible for, and the Charges shall include the cost of obtaining, maintaining and complying with, and paying all fees

and taxes associated with, all applicable licenses, authorizations, consents, approvals and permits required of Consultant in performing Services and complying with this Agreement.

11. <u>Confidential Information</u>.

- Information of the other Party for two (2) years following the expiration or termination of this Agreement; provided, however, that each Party's obligations for the other Party's Confidential Information that constitutes trade secrets pursuant to Applicable Laws will continue for so long as such Confidential Information continues to constitute a trade secret under Applicable Law. Any Confidential Information that may be deemed Sensitive Security Information by the Department of Homeland Security or any other similar Confidential Information related to security will be considered trade secrets. Upon request by City, Consultant will return any trade secrets to City. Each Party agrees to hold the Confidential Information of the other in trust and confidence and will not disclose it to any Person, or use it (directly or indirectly) for its own benefit or the benefit of any other Person other than in the performance of its obligations under this Agreement.
- Confidential Information. Each Party will be entitled to disclose any Confidential Information if compelled to do so pursuant to: (i) a subpoena; (ii) judicial or administrative order; or (iii) any other requirement imposed upon it by Applicable Law. Prior to making such a disclosure, to the extent allowed pursuant to Applicable Law, each Party shall provide the other with thirty six (36) hours prior notice by facsimile of its intent to disclose, describing the content of the information to be disclosed and providing a copy of the pleading, instrument, document, communication or other written item compelling disclosure or, if not in writing, a detailed description of the nature of the communication compelling disclosure with the name, address, phone number and facsimile number of the Person requesting disclosure. Should the non-disclosing Party contest the disclosure, it must: a) seek a protective order preventing such disclosure; or b) intervene in such action compelling disclosure, as appropriate. This Section shall be applicable to information that one Party deems to be Confidential Information but the other Party does not.

12. Work Product.

12.1 Except as otherwise expressly provided in this Agreement, all reports, information, data, specifications, computer programs, technical reports, operating manuals and similar work or other documents, all deliverables, and other work product prepared or authored by Provider or any of its contractors exclusively for the City under this Agreement, and all intellectual property rights associated with the foregoing items (collectively, the "Work Product") shall be and remain the sole and exclusive property of the City. Any of Provider's or its contractors' works of authorship comprised within the Work Product (whether created alone or in concert with City or Third Party) shall be deemed to be "works made for hire" and made in the course of services rendered and, whether pursuant to the provisions of Section 101 of the U.S. Copyright Act or other Applicable Law, such Work Product shall belong exclusively to City. Provider and its contractors grant the City a non-exclusive, perpetual, worldwide, fully paid up, royalty-free license to all Work Product not exclusively developed for City under this Agreement.

- 12.2 If any of the Work Product is determined not to be a work made for hire, Consultant assigns to City, worldwide and in perpetuity, all rights, including proprietary rights, copyrights, and related rights, and all extensions and renewals of those rights, in the Work Product. If Consultant has any rights to the Work Product that cannot be assigned to City, Consultant unconditionally and irrevocably waives the enforcement of such rights and irrevocably grants to City during the term of such rights an exclusive, irrevocable, perpetual, transferable, worldwide, fully paid and royalty-free license, with rights to sublicense through multiple levels of sublicensees, to reproduce, make, have made, create derivate works of, distribute, publicly perform and publicly display by all means, now known or later developed, such rights.
- 12.3 City shall have the sole and exclusive right to apply for, obtain, register, hold and renew, in its own name or for its own benefit, all patents, copyrights, applications and registrations, renewals and continuations and all other appropriate protection.
- 12.4 To the extent exclusive title or complete and exclusive ownership rights in any Work Product created by Consultant Personnel may not originally vest in City by operation of Applicable Law, Consultant shall immediately upon request, unconditionally and irrevocably assign, transfer and convey to City all rights, title and interest in the Work Product.
- 12.5 Without any additional cost to City, Consultant Personnel shall promptly give City all reasonable assistance and execute all documents City may reasonably request to enable City to perfect, preserve, enforce, register and record its rights in all Work Product. Consultant irrevocably designates City as Consultant's agent and attorney-in-fact to execute, deliver and file, if necessary, any documents necessary to give effect to the provisions of this Section and to take all actions necessary, in Consultant's name, with the same force and effect as if performed by Consultant.

13. Audit and Inspection Rights.

13.1 General.

- 13.1.1 Consultant will provide to City, and any Person designated by City, access to Consultant Personnel and to Consultant owned Facilities for the purpose of performing audits and inspections of Consultant, Consultant Personnel and/or any of the relevant information relating to the Services and this Agreement. Such audits, inspections and access may be conducted to: (a) verify the accuracy of Charges and invoices; (b) examine Consultant's performance of the Services; (c) monitor compliance with the terms of this Agreement; and (d) any other matters reasonably requested by City. Consultant shall provide full cooperation to City and its designated Persons in connection with audit functions and examinations by regulatory authorities.
- 13.1.2 All audits and inspections will be conducted during business hours (except with respect to Services that are performed during off-hours).
- 13.1.3 Consultant shall promptly respond to and rectify the deficiencies identified in and implement changes suggested by any audit or inspection report.

- 13.1.4 If any audit or inspection of Charges or Services reveals that City has overpaid any amounts to Consultant, Consultant shall promptly refund such overpayment and Consultant shall also pay to City interest on the overpayment amount at the rate of one-half percent (0.5%) per month (or such maximum rate permissible by Applicable Law, if lower) from the date the overpayment was made until the date the overpayment is refunded to City by Consultant.
- 13.2 Records Retention. Until the later of: (a) six (6) years after expiration or termination of this Agreement; (b) the date that all pending matters relating to this Agreement (e.g., disputes) are closed or resolved by the Parties; or (c) the date such retention is no longer required to meet City's records retention policy or any record retention policy imposed by Applicable Law, if more stringent than City's policy, Consultant will maintain and provide access upon request to the records, data, documents and other information required to fully and completely enable City to enforce its audit rights under this Agreement.

14. <u>Indemnification by Consultant.</u>

- 14.1 <u>General Indemnity</u>. Consultant shall indemnify and hold City, its agencies and its and their respective officers, directors, employees, advisors, and agents, successors and permitted assigns, harmless from any losses, liabilities, damages, demands and claims, and all related costs (including reasonable legal fees and costs of investigation, litigation, settlement, judgment, interest and penalties) arising from claims or actions based upon:
 - (a) Consultant's or Consultant Personnel's performance, non-performance or breach of this Agreement;
 - (b) compensation or benefits of any kind, by or on behalf of Consultant Personnel, or any subcontractor, claiming an employment or other relationship with Consultant or such subcontractor (or claiming that this Agreement creates an inherent, statutory or implied employment relationship with City or arising in any other manner out of this Agreement or the provision of Services by such Consultant Personnel or subcontractor);
 - (c) any actual, alleged, threatened or potential violation of any Applicable Laws by Consultant or Consultant Personnel, to the extent such claim is based on the act or omission of Consultant or Consultant Personnel, excluding acts or omissions by or at the direction of City;
 - (d) death of or injury to any individual caused, in whole or in part, by the tortious conduct of Consultant or any Person acting for, in the name of, at the direction or supervision of or on behalf of Consultant; and
 - (e) damage to, or loss or destruction of, any real or tangible personal property caused, in whole or in part, by the tortious conduct of Consultant or any Person acting for, in the name of, at the direction or supervision of or on behalf of Consultant.

Intellectual Property Indemnification by Consultant. Consultant shall indemnify and hold City Indemnitees harmless from and against any losses, liabilities, damages, demands and claims, and all related costs (including reasonable legal fees and costs of investigation, litigation, settlement, judgment, interest and penalties) arising from claims or actions based upon any of the processes, procedures, Work Product, materials and methodologies used by Consultant (or any Consultant agent, contractor, subcontractor or representative), or City's use thereof (or access or other rights thereto) in connection with the Services, or any of the Services themselves, infringes or misappropriates the Intellectual Property Rights of a Third Party. If any processes, procedures, Work Product, materials, methodologies or Services provided by Consultant hereunder is held to constitute, or in Consultant's reasonable judgment is likely to constitute, an infringement or misappropriation, Consultant will in addition to its indemnity obligations, at its expense and option, and after consultation with City regarding City's preference in such event, either: (A) procure the right for City Indemnitees to continue using such processes, procedures, Work Product, materials, methodologies or Services; (B) replace such processes, procedures, Work Product, materials, methodologies or Services with a non-infringing equivalent, provided that such replacement does not result in a degradation of the functionality, performance or quality of the Services; (C) modify such processes, procedures, Work Product, materials, methodologies or Services, or have such processes, procedures, Work Product, materials, methodologies or Services modified, to make them non-infringing, provided that such modification does not result in a degradation of the functionality, performance or quality of the processes, procedures, Work Product, materials, methodologies or Services; or (D) create a feasible workaround that would not have any adverse impact on City.

15. <u>Limitation of Liability</u>.

- General. 15.1 THE MAXIMUM AGGREGATE LIABILITY CITY HEREUNDER IS LIMITED TO THE TOTAL OF ALL CHARGES ACTUALLY PAID DURING THE CURRENT YEAR UNDER THE AGREEMENT. EXCEPT FOR PROVIDER'S INDEMNITY OBLIGATIONS SET FORTH IN THE SECTION ENTITLED "INDEMNIFICATION BY CONSULTANT" AND WILLFUL MISCONDUCT OR GROSS NEGLIGENCE BY PROVIDER, NEITHER PARTY SHALL BE LIABLE FOR ANY INDIRECT, CONSEQUENTIAL, OR PUNITIVE DAMAGES (OR ANY COMPARABLE CATEGORY OR FORM OF SUCH DAMAGES, HOWSOEVER CHARACTERIZED IN ANY JURISDICTION), ARISING OUT OF OR RESULTING FROM THE PERFORMANCE OR NONPERFORMANCE OF ITS **OBLIGATIONS UNDER** THIS AGREEMENT, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT, NEGLIGENCE, TORT, STRICT LIABILITY, PRODUCTS LIABILITY OR OTHERWISE, AND EVEN IF FORESEEABLE OR IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 15.2 Exceptions to Limitations. The limitations set forth in the immediate subsection shall not apply to: (a) personal injury, wrongful death or tangible property damage; (b) any claim for infringement of intellectual property; (c) any breach of the Section entitled "Confidential Information"; or (d) any claim involving a violation of any Applicable Law concerning homeland security, terrorist activity or security sensitive information, regardless of the manner in which such damages are characterized.

- **16.** <u>Insurance and Bonding Requirements</u>. Consultant shall comply with the insurance and bonding requirements set forth on **Appendix B**.
- 17. Force Majeure. Neither Party will be liable for default or delay in the performance of its obligations under this Agreement to the extent such default or delay is caused by a Force Majeure Event. Upon the occurrence of a Force Majeure Event, the non-performing Party will be excused from performance or observance of affected obligations for as long as: (a) the Force Majeure Event continues; and (b) the Party continues to attempt to recommence performance or observance to the extent commercially reasonable without delay. If any Force Majeure Event continues for thirty (30) consecutive days, City may, at its option during such continuation, terminate this Agreement, in whole or in part, without penalty or further obligation or liability of City.

18. <u>Termination</u>.

- 18.1 <u>Termination by City for Cause</u>. City may at its option, by giving written notice to Consultant, terminate this Agreement or any Task Order:
 - (a) for a material breach of the Contract Documents by Consultant that is not cured by Consultant within seven (7) days of the date on which City provides written notice of such breach;
 - (b) immediately for a material breach of the Contract Documents by Consultant that is not reasonably curable within seven (7) days;
 - (c) immediately upon written notice for numerous breaches of the Contract Documents by Consultant that collectively constitute a material breach or reasonable grounds for insecurity concerning Consultant's performance; or
 - (d) immediately for engaging in behavior that is dishonest, fraudulent or constitutes a conflict of interest with Consultant's obligations under this Agreement or is in violation of any City Ethics Ordinances.
- 18.2 Re-procurement Costs. In addition to all other rights and remedies City may have, if this Agreement is terminated by City pursuant to the above subsection entitled "Termination by City for Cause", Consultant will be liable for all costs in excess of the Charges for all terminated Services reasonably and necessarily incurred by City in the completion of the Services, including the cost of administration of any agreement awarded to other Persons for completion. If City improperly terminates this Agreement for cause, the termination for cause will be considered a termination for convenience in accordance with the provisions of the Section entitled "Termination by City for Convenience".
- 18.3 <u>Termination by City for Insolvency</u>. City may terminate this Agreement immediately by delivering written notice of such termination to Consultant if Consultant: (a) becomes insolvent, as that term may be defined under Applicable Law, or is unable to meet its debts as they mature; (b) files a voluntary petition in bankruptcy or seeks reorganization or to effect a plan or other arrangement with creditors; (c) is adjudicated bankrupt or makes an assignment for the benefit of its creditors generally; (d) fails to deny or contest the material

allegations of an involuntary petition filed against it pursuant to any Applicable Law relating to bankruptcy, arrangement or reorganization, which is not dismissed within sixty (60) days; or (e) applies for or consents to the appointment of any receiver for all or any portion of its property.

- Agreement or any issued Task Order, City may terminate this Agreement or the Task Order for convenience upon fourteen (14) days written notice of such termination. Upon a termination for convenience, Consultant waives any claims for damages, including loss of anticipated profits. As Consultant's sole remedy and City's sole liability, City will pay Charges for the Services properly performed prior to the notice of termination, plus all reasonable costs for Services performed after the termination, as specified in such notice, and reasonable administrative costs of settling and paying claims arising out of the termination of Services under purchase orders or subcontracts except to the extent any products under such purchase orders or subcontracts can be used by Consultant in its business within the thirty (30) days following termination. If requested, Consultant shall substantiate such costs with proof satisfactory to City.
- 18.5 <u>Termination for Lack of Appropriations</u>. If, during any year of this Agreement, legislation establishing an Annual Maximum Payment Amount for the following year is not enacted, this Agreement will terminate in its entirety on the last day of the Term for which an Annual Maximum Payment Amount has been legislatively authorized; provided, however, that Task Orders funded out of a previously legislatively authorized Annual Maximum Payment Amount may continue beyond such termination date.
- Effect of Termination. Unless otherwise provided herein, termination of this 18.6 Agreement, in whole or in part and for any reason, shall not affect: (a) any liabilities or obligations of either Party arising before such termination or out of the events causing such termination; or (b) any remedies to which a Party may be entitled under this Agreement, at law or in equity. Upon termination of this Agreement, Consultant shall immediately: (i) discontinue Services on the date and to the extent specified in the notice and place no further purchase orders or subcontracts to the extent that they relate to the performance of the terminated Services; (ii) inventory, maintain and turn over to City all Work Product, licenses, equipment, materials, plant, tools, and property furnished by Consultant or provided by City for performance of the terminated Services; (iii) promptly obtain cancellation, upon terms satisfactory to City, of all purchase orders, subcontracts, rentals or any other agreements existing for performance of the terminated Services, or assign those agreements, as directed by City; (iv) comply with all other reasonable requests from City regarding the terminated Services; and (v) continue to perform in accordance with all of the terms and conditions of this Agreement any portion of the Services that are not terminated.

19. <u>Dispute Resolution</u>.

19.1 All disputes under the Contract Documents or concerning Services shall be resolved under this Section and **Exhibit E**. Both Parties shall continue performing under this Agreement while the Parties are seeking to resolve any such dispute unless, during that time, this Agreement or any Task Order in dispute is terminated or expires. A dispute over payment will not be deemed to preclude performance by Consultant.

- 19.2 <u>Applicable Law</u>. The Contract Documents shall be governed by and construed in accordance with the substantive laws of the State of Georgia without regard to its choice of law principles.
- 19.3 <u>Jurisdiction and Venue</u>. The Parties hereby submit and consent to the exclusive jurisdiction of the state courts of Fulton County, Georgia or in the United States District Court for the Northern District of Georgia and irrevocably agree that all actions or proceedings relating to this Agreement will be litigated in such courts, and each of the Parties waives any objection which it may have based on improper venue or forum non conveniens to the conduct of any such action or proceeding in such court.
- 19.4 Equitable Remedies. The Parties agree that, notwithstanding the provisions of this Section, due to the unique nature of either Party's Confidential Information, there may not be an adequate remedy at law for a breach of the Section titled "Confidential Information", which breach may result in irreparable harm to the non-disclosing Party. Accordingly, in such instance, the non-breaching Party shall be entitled to appropriate equitable relief in addition to whatever remedies it might have at law.

20. General.

- 20.1 <u>Notices</u>. Any notices under this Agreement shall be in writing and sent to the respective Party at the address on page 1 of this Agreement, or, if applicable, to the City's Department of Procurement at 55 Trinity Avenue, Suite 1790, Atlanta, Georgia, 30303, and shall be deemed delivered: (a) when delivered by hand or courier or by overnight delivery with signature receipt required; (b) when sent by confirmed facsimile with a copy sent by another means specified in this Section; or (c) three (3) days after the date of mailing by United States certified mail, return receipt requested, postage prepaid. Any Party may change its address for communications by notice in accordance with this Section.
- 20.2 <u>Waiver</u>. Any waiver by the Parties or failure to enforce their rights under this Agreement shall be deemed applicable only to the specific matter and shall not be deemed a waiver or failure to enforce any other rights under this Agreement, and this Agreement shall continue in full force and effect as though such previous waiver or failure to enforce any rights had not occurred. No supplement, modification, amendment or waiver of this Agreement will be binding on City unless executed in writing by the City Authorized Representative.
- 20.3 <u>Assignment</u>. Neither this Agreement, nor any rights or obligations under it, are assignable in any manner without the prior written consent of the other Party and any attempt to do so without such written consent shall be void ab initio.
- 20.4 <u>Publicity</u>. Consultant shall not make any public announcement, communication to the media, take any photographs or release any information concerning City, the Services or this Agreement without the prior written consent of City.
- 20.5 <u>Severability</u>. In the event that any provision of this Agreement is declared invalid, unenforceable or unlawful, such provision shall be deemed omitted and shall not affect the validity of other provisions of this Agreement.

- 20.6 <u>Further Assurances</u>. Each Party shall provide such further documents or instruments required by the other Party as may be reasonably necessary to give effect to this Agreement.
- 20.7 <u>No Drafting Presumption</u>. No presumption of any Applicable Law relating to the interpretation of contracts against the drafter shall apply to this Agreement.
- 20.8 Servival. Any provision of this Agreement which contemplates performance or observance subsequent to any termination or expiration of this Agreement or which must survive in order to give effect to its meaning, shall survive the expiration or termination of this Agreement.
- 20.9 <u>Independent Consultant</u>. Consultant is an independent consultant of City and nothing in this Agreement shall be deemed to constitute Consultant and City as partners, joint venturers, or principal and agent, or be construed as requiring or permitting the sharing of profits or losses. Neither Party has the authority to represent or bind or create any legal obligations for or on behalf of the other Party.
- 20.10 <u>Third Party Beneficiaries</u>. This Agreement is not intended, expressly or implicitly, to confer on any other Person any rights, benefits, remedies, obligations or liabilities.
- 20.11 <u>Cumulative Remedies</u>. Except as otherwise provided herein, all rights and remedies under this Agreement are cumulative and are in addition to and not in lieu of any other remedies available under Applicable Law, in equity or otherwise.
- 20.12 Entire Agreement. The Contract Documents contain the entire Agreement of the Parties relating to their subject matter and supersede all previous communications, representations or agreements, oral or written, between the Parties with respect to such subject matter. This Agreement may only be amended or modified by a writing executed by each Party's authorized representative and each such writing shall be deemed to incorporate the Contract Documents, except to the extent that City is authorized under Applicable Law to issue Unilateral Change Documents. CONSULTANT MAY NOT UNILATERALLY AMEND OR MODIFY THIS AGREEMENT BY INCLUDING PROVISIONS IN ITS INVOICES, OR OTHER BUSINESS FORMS, WHICH SHALL BE DEEMED OBJECTED TO BY CITY AND OF NO FORCE OR EFFECT.
- 20.13 <u>Unauthorized Goods or Services</u>. Consultant acknowledges that this Agreement and any changes to it by amendment, modification, change order or other similar document may have required or may require the legislative authorization of the City's Council and approval of the Mayor. Under Georgia law, Consultant is deemed to possess knowledge concerning the City's ability to assume contractual obligations and the consequences of Consultant's provision of goods or services to the City under an unauthorized contract, amendment, modification, change order or other similar document, including the possibility that the Consultant may be precluded from recovering payment for such unauthorized goods or services. Accordingly, Consultant agrees that if it provides goods or services to the City under a contract that has not received proper legislative authorization or if Consultant provides goods or services to the City in excess of the any contractually authorized goods or services, as required by

the City's Charter and Code, the City may withhold payment for any unauthorized goods or services provided by Consultant. Consultant assumes all risk of non-payment for the provision of any unauthorized goods or services to the City, and it waives all claims to payment or to other remedies for the provision of any unauthorized goods or services to the City, however characterized, including, without limitation, all remedies at law or equity.

The Parties here to by authorized representatives have executed this Agreement as of the Effective Date.

City of Atlanta	[Consultant]
Mayor	
Municipal Clerk (Seal)	
Approved:	
[Using Agency]	
Chief Procurement Officer	
Approved as to form:	
City Attorney	

Signature Block Options for Consultant:					
Corporate signature:					
[Insert Corporate Name]					
By:					
Name:					
Title:					
Corporate Secretary/Assistant Secretary (Seal)					
Limited Liability Company:					
[Insert LLC Name]					
By:					
Name:					
Title:					
Notary Public (Seal)					
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EXHIBIT A GENERAL SCOPE OF SERVICES

Overview of Project

Through this Request for Proposal (RFP), the City of Atlanta is soliciting proposals for the provision of office equipment, including copiers/faxes/scanners and printers, as well as, maintenance services and supplies. Your firm has been chosen as a possible candidate for this contract. As such, you are invited to submit a proposal for all equipment and services.

The objective of this project is to:

- Provide an assessment at no cost to the City
- Match devices to user and business needs
- Implement City-wide consistency in the acquisition, use and disposal of unnecessary office equipment
- Develop consistency in the acquisition, application and disposal of copiers/printers/faxes and scanning devices
- Increase end-user satisfaction and efficiency
- Obtain timely, responsive, consistent service
- Gain the highest value possible for its investment

Scope of Services

The City of Atlanta (COA) seeks a provider who can provide office equipment and service in an efficient, consistent and cost effective manner. This will be achieved by incorporating the optimum mix of copiers, printers, scanners, faxes and MFD's (Multi Functional Devices) across all COA organizations. Equally important are creative solutions that include the following:

- An entity-wide strategy for centralizing office equipment acquisition
- Non-intrusive (electronic) inventory and usage data collection
- Electronic data capture at the machine/department level to support billing
- On-line billing and payment capability
- Strategy for reducing prints
- Equipment requirements based on an assessment of usage
- The elimination of excess printers (along with any City electronic data contained therein) and developing a more cost effective model for toner usage
- Electronic controls that minimize non-economic activity (excess color copies etc.)
- Service/maintenance
- Supplies
- Technical expertise
- Reporting (cost/benefit analysis, device usage by department, supply usage etc.)

A. General Supplier Information

The following items are of interest to us concerning your firm. As a quality business relationship is important to both you and The City of Atlanta, please include any other information that will assist in understanding your services and capabilities. Please answer the following questions if they are applicable. If not, please indicate N/A.

- 1. What is the legal name of your company?
- 2. Please state the number of years your company has been in business.
- 3. Are you a subsidiary, affiliate, or franchise? If yes, what is the name of your parent company?
- 4. What is the headquarters' location address, phone number and Web site?
- 5. What is the company ownership structure?
- 6. How many employees do you have worldwide? In North America? Locally?
- 7. Provide a sample certificate of insurance identifying your standard insurance coverage.
- 8. Provide your tax identification number.
- 9. Provide your Dun & Bradstreet number.
- Provide your total number of office locations and identify key local offices that would be involved in managing this project.
- 11. What kind of geographical classification applies to your company?

Local: (i.e., operates in only one city or state)
Regional: (i.e., operates in only one geographical area)
Multi-regional: (i.e., operates in more than one region, but not national)
National: (i.e., provide services across the U.S. only)
International: (i.e., conducts business in the U.S. and abroad)

12. Please provide a sample contract for services you are providing.

B. Capabilities and Account Management Approach

- 1. Describe your company's core capabilities and business approach.
- 2. What differentiates your organization from your competitor?
- 3. How is your organization structured locally, and how does this structure support your ability to provide the services you are proposing? Please provide relevant biographies of the support team for this account.
- 4. Describe your approach to right-sizing multifunction devices.
- 5. Will your organization provide repair service on the copy/print equipment, or is it subcontracted to a distributor or other third party?
- 6. How many hours of initial training do you require service technicians to complete? Is there on-going training? How often?
- 7. Where do your customer service technicians go when needing additional technical support on equipment-related issues?
- 8. Do your service technicians have access to real-time information on customer accounts to resolve service requests more efficiently?
- 9. Do your technicians have the ability to search for parts availability while on site?
- 10. What is your process for backup when a technician is not available? Please describe how this process works in detail.
- 11. Can you provide a single point of contact/phone number for service inquiries?
- 12. Please describe your options and process for submitting the following:
 - a. Service Requests
 - b. Meter Reads
 - c. Supply Orders
- 13. Provide your escalation/resolution process for service issues. Do you provide 24 hours a day/7 days a week coverage?
- 14. What specific data collection tools and processes do you utilize to manage a copier, fax and printer fleet the size of the City of Atlanta?
- 15. Please describe your technical support organization that you will make available to the City of Atlanta.
- 16. How do you measure trends in customer satisfaction across your account base?

Confidential

C. Proposed Approach

- 1. Please describe the key elements of your proposal. Highlight any major features, functionality, or areas of support that differentiate your specific service offerings from your competitors. We value creativity and originality. Please note that we are not looking for a generic approach or boilerplate, rather for a description of how you would approach the scope of work specifically at CITY OF ATLANTA.
- 2. Please identify the proposed manufacturer(s) and equipment models and attach specifications for each model. Provide spec sheets and test reports preferably from Buyers Laboratory, Inc. (BLI), that provide performance ratings and features.
- 3. Describe your Multi Function Device(MFD)/copier/printer product line relative to longevity in the market. What product generation does your current offering represent?
- Define how you will ensure a secure printing network.
- 5. What print tracking and management tools do you utilize?
- 6. Explain your ability to use only original equipment manufacturer (OEM) parts and supplies.
- 7. What controls and policy support can be incorporated into your solution?

D. Performance Metrics and Reporting

- 1. What performance metrics do you track and measure?
- 2. What types of equipment reports are available to the CITY OF ATLANTA to track these performance metrics? Please provide samples.
- 3. How will these reports be made available to the CITY OF ATLANTA?
- 4. Please include examples of your service reporting as it pertains to response time, uptime percentage, total service requests, average monthly volume, etc. Please indicate the frequency this information is available to us.

E. Transition and Implementation

- Describe your implementation process and provide a sample implementation plan. Do you perform an inventory of existing equipment to support your implementation expectations? If so, please describe your inventory data collection process. How long would you need to perform this inventory and what access would you require?
- 2. Describe the members of your implementation team and give a brief description of their qualifications.

Scope of Work

FC-6013: Comprehensive Office Equipment Assessment

3. What dedicated resources will you apply to the CITY OF ATLANTA for project management?

F. Cost Proposal

- Based on the your findings with regards to City of Atlanta print usage, please provide pricing.
- 2. Please state any alternate pricing plan you would recommend and explain the benefits.
- 3. What are your billing terms? Are you able to utilize electronic billing and payment systems?
- 4. Provide a sample monthly invoice.
- Describe how your management approach will improve cost-effectiveness. Please be as specific as possible.
- 6. Describe any additional fees, beyond the monthly payment, assessed by your company (e.g., documentation fees, security deposits).
- 7. Do your lease agreements contain escalation charges? If so, describe them.
- 8. Do you permit your customers to choose their own payment due dates?
- Are there a variety of payment options (e.g., choose your own due date, combined billing for multiple lease agreements, credit card/ACH/EFT options)?
- 10. Do you provide customized billing options such as customer-selected fields?
- 11. Do your lease agreements automatically renew at lease end without notice? What is your notice period?
- 12. Describe your payment terms (e.g., prebill period, grace period, late charge assessments). Do these payment terms include any discounts?

G. Contract Term

One (1) year with two (2) one (1) year renewal options.

H. Evaluation Criteria

Evaluation criteria will include, but may not be limited to the following:

- Management Plan:
 - a. Understanding of partnership objectives and demonstration of a short and long-term plan to accomplish these goals

- b. Depth of product offerings and geographic coverage
- c. Demonstration of proactive and consistent management of performance metrics
- Overall Experience:
 - a Proven ability to implement solutions in a similar environment
- Cost Proposal:
 - a. Price in relation to value of solution offered

EXHIBIT A.1 COMPENSATION

EXHIBIT B <u>DEFINITIONS</u>

When used in the Contract Documents, the following capitalized terms have the following meanings:

"Applicable Law(s)" means all federal, state or local statutes, laws ordinances, codes, rules, regulations policies, standards, executive orders, consent orders, orders and guidance from regulatory agencies, judicial decrees, decisions and judgments, permits, licenses, reporting or other governmental requirements or policies of any kind by which a Party may be bound, then in effect or which come into effect during the time the Services are being performed, and any present or future amendments to those Applicable Laws, including those which specifically relate to: (a) the business of City; (b) the business of Consultant or Consultant's subcontractors; (c) the Agreement and the Contract Documents; or (d) the performance of the Services under this Agreement or any Task Order.

"Charges" means the amounts payable by City to Consultant under this Agreement and any applicable Task Order.

"City Security Policies" means the policies set forth in Exhibit D.

"Confidential Information" means all information, including, but not limited to, business or financial information, plans, strategies, forecasts, forecast assumptions, proprietary business practices and methods, marketing information and material, customer, supplier, and employee information, and all information concerning relationships with customers, suppliers and employees, proprietary ideas, concepts, know-how, methodologies, specifications, operations, processes and systems manuals, profiles, system and management architectures, diagrams, graphs, models, sketches, technical data, research and all other information related to a Party's past, present or future business activities or operations, now known or later discovered or developed, furnished or made available by or on behalf of one Party to the other or otherwise obtained by a Party from any source in connection with this Agreement, including: (i) all information of a Party to which the other has had or will have access; (ii) all information of a Third Party, including customers and suppliers; (iii) all information entered or to be entered into software or equipment by or on behalf of a Party, as well as information obtained or derived from this information, including any such information as stored in, accessed or transmitted through or processed by equipment or software; and (iv) all information whose disclosure is exempted or restricted under Applicable Law. Confidential Information does not include information that is: (a) subject to public disclosure under Applicable Law such as the Georgia Open Records Act or the Federal Freedom of Information Act; (b) publicly available or becomes so in the future without restriction and through no fault or action of the receiving Party or its agents; (c) rightfully received by either Party from a Third Party and not accompanied by confidentiality obligations; (d) already in the receiving Party's possession and lawfully received from sources other than the disclosing Party; (e) independently developed by the receiving Party without use of or reference to the Confidential Information of the disclosing Party; or (f) approved in writing for release or disclosure without restriction by the disclosing Party

"Code" means the Code of Ordinances for the City of Atlanta, Georgia, as amended.

"Consultant Personnel" means and refers to Consultant employees or subcontractors hired and maintained to perform Services hereunder.

"Contract Documents" include this Agreement and the exhibits and other documents attached or referenced herein as well as any authorized changes or addenda hereto.

"Facility" or "Facilities" means the physical premises, locations and operations owned or leased by a Party and from or through which Consultant will provide any Services.

"Force Majeure Event(s)" means acts of war, domestic and/or international terrorism, civil riots or rebellions, quarantines, embargoes and other similar unusual governmental actions, extraordinary elements of nature or acts of God.

"Party" or "Parties" means City and/or Consultant.

"Person" means individuals, partnerships, agents, associations, corporations, limited liability companies, firms or other forms of business enterprises, trustees, executors, administrators, successors, permitted assigns, legal representatives and/or other recognized legal entities.

"<u>Task Order Commencement Date</u>" means the date set forth in each Task Order on which the Services under such Task Order shall begin.

"Third Party" means a Person other than the Parties.

"Work Product" means any work product, creation, material, item or deliverable, documentation or other item created by Consultant or Consultant Personnel, either solely or jointly with City or Third Parties, for the benefit of City in connection with providing the Services, including all forms of intellectual property such as inventions, copyrightable materials and/or material protected by patent, trademark and/or other trade secret laws.

EXHIBIT C AUTHORIZING LEGISLATION

IF APPLICABLE

EXHIBIT D CITY SECURITY POLICIES

IF APPLICABLE

EXHIBIT E <u>DISPUTE RESOLUTION PROCEDURES</u>

- 1. If Consultant contends it is entitled to compensation or any other relief from City or if there are any disagreements over the scope of Services or proposed changes to the Services, Consultant shall, without delay and within three (3) days of being aware of the circumstances giving rise to Consultant's claim, provide written notice of its claim to City. If Consultant fails to give timely notice as required by this subsection or if Consultant commences any alleged additional work without first providing notice, Consultant shall not be entitled to compensation or adjustment for any such work to the extent timely notice was not provided. Such notice shall include sufficient information to advise City of the circumstances giving rise to the claim, the specific contractual adjustment of relief requested and the basis for such request. Within ten (10) days of the date that Consultant's written notice to City is required under this subsection, Consultant shall submit a Proposed Change Document relating to the claim meeting the requirements of Subsection 5.3.2 of this Agreement.
- 2. The parties are fully committed to working with each other throughout the Project and agree to communicate regularly with each other at all times so as to avoid or minimize disputes or disagreements. If disputes or disagreements do arise, Consultant and City each commit to resolving such disputes or disagreements in an amicable, professional and expeditious manner so as to avoid unnecessary losses, delays and disruptions to the Services.
- 3. If a dispute or disagreement cannot be resolved informally Consultant Authorized Representative and Authorized City Representative, upon the request of either party, shall meet as soon as conveniently possible, but in no case later than thirty (30) days after such a request is made, to attempt to resolve such dispute or disagreement. Prior to any meetings between the Authorized Representatives, the parties will exchange relevant information that will assist the parties in resolving their dispute or disagreement.
- 4. If City and Consultant are still unable to resolve their dispute, each agrees to consider submitting such dispute to mediation or other acceptable form of alternate dispute resolution.

APPENDIX A; OFFICE OF CONTRACT COMPLIANCE REQUIREMENTS

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CITY OF ATLANTA

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OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
howens@atlantaga.gov

CITY OF ATLANTA

EQUAL BUSINESS OPPORTUNITY

POLICY STATEMENT

It is the policy of the City of Atlanta to promote full and equal business opportunity for all persons doing business with the City. The City must ensure that firms seeking to participate in contracting and procurement activities with the City are not prevented from doing so on the basis of the race or gender of their owners. The City is committed to ensuring that it is not a passive participant in any private scheme of discrimination. To ensure that businesses are not discriminated against with regard to prime contracting, subcontracting or other partnering opportunities with the City, the City has developed an Equal Business Opportunity (EBO) Program. It is also the policy of the City of Atlanta to actively promote equal employment opportunities for minority and female workers and prohibit discrimination based upon race, religion, color, sex, national origin, marital status, physical handicap or sexual orientation through the City's Equal Employment Opportunity (EEO) Program. The purpose of the Equal Business Opportunity and Equal Employment Opportunity Programs is to mitigate the present and ongoing effects of the past and present discrimination against women and minority owned businesses and women and minority workers so that opportunity, regardless of race or gender, will become institutionalized in the Atlanta marketplace. It is important to note that all bidders, without exception, including minority and female owned business enterprises, must comply with the City of Atlanta's EBO and EEO Program requirements. Goals for minority and female business enterprises are set for this project on page 6.

Implementation of EBO Policy

The Office of Contract Compliance will review information submitted by Bidders pertaining to efforts to promote opportunities for diverse businesses, including M/FBEs, to compete for business as subcontractors and/or Suppliers. A Bidder is eligible for award of a City contract upon a finding by OCC that the Bidder has engaged in, and provided with its bid submission documentation of, efforts to ensure that its process of soliciting, evaluating and awarding subcontracts, placing orders, and partnering with other companies has been non-discriminatory. To assist prime contractors in this effort, the Office of Contract Compliance has set forth in this solicitation document the M/FBE goals within the relevant NAICS Codes, for this Project.

For subcontracting, the Subcontractor Project Plan must include <u>all</u> subcontractors to be utilized on the project, detail the services to be performed, the dollar value of the work to be performed by each subcontractor, and the <u>City of Atlanta</u> M/FBE certification number and supplier id number.

For Suppliers, the Subcontractor Project Plan must include <u>all</u> suppliers to be utilized on the project, the supplies to be provided, including the dollar value of the supplies being provided and the <u>City of Atlanta</u> M/FBE certification number and supplier id number.

Determination of Non-discrimination During Bid Process

No Bidder shall be awarded a contract on an Eligible Project unless the Office of Contract Compliance determines that the Bidder has satisfied the non-discrimination requirements of section 2-1448 on such Eligible Project. Accordingly, each Bidder shall submit with each Bid the following

- 1. Covenant of Non Discrimination. Each Bidder shall submit with her/his Bid a Covenant of Non-Discrimination which is set forth herein as Exhibit EBO1.
- 2. Outreach efforts documentation. Each bidder shall submit with her/his bid written documentation demonstrating the bidder's outreach efforts to identify, contact, contract with, or utilize businesses, including certified M/FBEs and SBEs, as subcontractors or suppliers on the contract. This information shall be set forth on Exhibit EBO2, which is included herein.
- 3. Subcontractor project plan. Each bidder shall submit with her/his bid a completed and signed subcontractor project plan, in a form approved and provided by the office of contract compliance, which lists the name, address, telephone number and contact person of each subcontractor or other business to be used in the contract, the NAICS Code and the type of work or service each business will perform, the dollar value of the work and the scope of work, the ownership of each business by race and gender, if applicable the AABE, APABE, FBE, or HABE certification number of each business, and any other information requested by the office of contract compliance. In order for the office of contract compliance to officially consider a firm to be an M/FBE, the M/FBE firm must be certified by or have a certification application pending with the office of contract compliance prior to the bidder's submission of the bid. The subcontractor project plan shall not be changed or altered after approval of the plan and award of the contract without the written approval of the director of the office of contract compliance. A written letter to the director of the office of contract compliance requesting approval to change the subcontractor project plan must be submitted prior to any change in the plan or termination of an M/FBE's contract.

OCC Review of Bidder Submissions

The Office of Contract Compliance shall determine whether a Bidder has satisfied the non-discrimination requirements of section 2-1448 based on its review of the Covenant of Non Discrimination, the Outreach Efforts Documentation, the Subcontractor Project Plan, and its review of other relevant facts and circumstances, including complaints received as part of the bid process. In reviewing the documents submitted by a Bidder to determine whether the Bidder has satisfied the non-discriminatory practices requirement of this section, the Office of Contract Compliance will consider, among other things, the total project dollars subcontracted to or expended for services performed by other businesses, including certified M/FBEs, whether such businesses perform Commercially Useful Functions in the work of the contract based upon standard industry trade practices, whether any amounts paid to Supplier businesses are for goods customarily and ordinarily used based upon standard industry trade practices, and the availability of certified M/FBEs within the relevant NAICS Codes for such Eligible Project.

(a) Receipt of Complaint of Discrimination in the Bid Process

The office of contract compliance shall accept complaints of alleged discrimination during the bid process regarding any participant in the bid process. Where the complaint of discrimination is specific to the procurement which is under consideration by the city, the office of contract compliance may investigate said complaint, determine its validity, and determine whether the actions complained of impact the bidder's responsiveness on the specific procurement. Allegations of discrimination based on events, incidents or occurrences which are unrelated to the specific procurement will be placed in the bidder's file maintained in the vendor relations database and handled in accordance with the procedure established in the city's vendor relations subdivision, section 2-1465, et seq.

(b) Determination of Violation of EBO Process

Where the office of contract compliance investigates a complaint of discrimination that is related to the specific bid process, the details of that investigation, including findings, shall be recorded and maintained in the vendor relations database, pursuant to section 2-1471.

(c) Office of Contract Compliance Determination of Non-Compliance

When, based upon the totality of the circumstances, the office of contract compliance determines that a bidder fails to satisfy the requirements of section 2-1448(a) of a city bid solicitation, the director of the office of contract compliance shall present a written determination of non-compliance to the Chief Procurement Officer which states the determination and lists the reasons for the determination. A bid that does not comply with the requirements set forth in section 2-1448(a) shall be deemed non-responsive and rejected.

Equal Business Opportunity Program Bid/RFP Submittals

The Office of Contract Compliance will make any determination of non-responsiveness. The covenant of non-discrimination, the outreach efforts documentation, the subcontractor project plan (including proof of COA certification or certification pending), and any other information required by OCC in the solicitation document pursuant to section 2-1448 must be completed in their entirety by each bidder on or before the bid due date, and submitted with the other required bid documents in order for the bid to be considered as a responsive bid. All subcontractors that a prime proponent is seeking to receive participation credit for, must be certified by the City of Atlanta OCC, or have an application pending at the time of the solicitation due date. Failure timely submit these forms, fully completed, will result in the bid being considered as a non-responsive bid, and therefore, excluded from consideration.

Monitoring Of EBO Policy

Upon execution of a contract with the City of Atlanta, the successful bidder's Subcontractor Project Plan will become a part of the contract between the bidder and the City of Atlanta. The Subcontractor Project Plan will be monitored by the City of Atlanta's Office of Contract Compliance for adherence with the plan. The successful bidder will be required to provide specific EBO information on a monthly basis that demonstrates the use of subcontractors and suppliers as indicated on the Subcontractor Project Plan. The failure of the successful bidder to provide the specific EBO information by the specified date each month shall be sufficient cause for the City to withhold approval of the successful bidder's invoices for progress payments, increase the amount of the successful bidder's retainage, require joint check issuance, or evoke any other penalties as set forth in the City of Atlanta Code of Ordinances, Sections 2-1452 and 2-1456.

Implementation of EEO Policy

The City effectuates its EEO policy by adopting racial and gender work force availability for every contractor performing work for the City of Atlanta. These percentages are derived from the work force demographics set forth in the 2000 Census EEO file prepared by the United States Department of Commerce for the applicable labor pool normally utilized for the contract.

Monitoring of EEO Policy

Upon award of a contract with the City of Atlanta, the successful bidder must submit a Contract Employment Report (CER), describing the racial and gender make-up of the firm's work force. If the CER indicates that the firm's demographic composition does not meet the adopted EEO goals, the firm will be required to submit an affirmative action plan setting forth the steps to be taken to reach the adopted goals. The CER and the affirmative action plan, if necessary, will become a part of the contract between the successful bidder and the City of Atlanta. Compliance with the EEO requirements will be monitored by the Office of Contract Compliance.

First Source Jobs Program Policy Statement

It is the policy of the City of Atlanta to provide job opportunities to the residents of the City of Atlanta, whenever possible. Every contract with the City of Atlanta creates a potential pool of new employment opportunities. The prime contractor is expected to work with the First Source Jobs Program to fill at least 50% of all new entry-level jobs, which arise from this project, with residents of the City of Atlanta. For more specific information about the First Source Jobs Program contact:

Deborah Lum Manager, One Stop Services First Source Jobs Program Atlanta Workforce Development Agency 818 Pollard Boulevard Atlanta, GA 30315 (404) 546-3001

Joint Venture Participation on City of Atlanta EBO Projects

The City of Atlanta encourages, where economically feasible, the establishment of joint ventures to ensure prime contracting opportunities for all businesses, including non-discriminatory outreach efforts to utilize certified minority and female business enterprises on Eligible Projects. On selected projects valued at five million dollars and over, the Office of Contract Compliance shall determine on a project-by-project basis whether non-discriminatory outreach efforts to enter into a joint venture shall be required. On such Eligible Projects, joint venture member businesses must have different race ownership, different gender ownership or both. The minority and female business enterprise members of the joint venture on projects on which a Joint Venture is required must be certified as such by the Office of Contract Compliance, and the joint venture team shall include in its bid submittal the M/FBE certification number of each M/FBE joint venture member.

A joint venture may submit its agreement to the Office of Contract Compliance for pre-approval no later than fourteen (14) calendar days prior to the date set for receipt of bids on an Eligible Project. Otherwise, agreements must be submitted on or before the date set for receipt of bids on an Eligible Project.

Components of a Joint Venture Agreement

The Joint Venture agreement should include at a minimum:

- The initial capital investment of each venture partner.
- The proportional allocation of profits and losses to each venture partner.
 - The sharing of the right to control the ownership and management of the joint venture.
 - A detailed description of the discrete portion of work or tasks that will be performed by each of the venture partners.
- The method of, and responsibility for, accounting.
- The methods by which disputes are resolved.
- All other pertinent factors of the joint venture.

Equal Business Opportunity M/FBE GOALS for this Project

Project No.:

Comprehensive Office Equipment Assessment

Part 1: All proponents must ensure that non-discriminatory practices are utilized to enter into a Joint Venture Agreement in accordance with the City of Atlanta's EBO Ordinance. The Joint Venture Agreement, at the very least, should reflect details of the member company's/companies' involvement in the FC# 5809 - Comprehensive Office Equipment Assessment project throughout the life of the contract. (See Page 6)

Part 2: All proponents must ensure that non-discriminatory practices are utilized during efforts to engage minority and female subcontractors and suppliers throughout the life of the contract. All outreach efforts must be documented and included with this bid submittal.

The EBO goals for the trade categories listed in this project are:

18.1% MBE (AABE, APABE, HABE) and 8.3% FBE

Please be reminded that no Bidder shall be awarded a contract on an Eligible Project unless the Office of Contract Compliance determines that the Bidder has satisfied the non-discrimination requirements of section 2-1448 on such Eligible Project. Details of the O.C.C. review process for determination of non-discrimination are detailed on page 2 of this document.

Equal Business Opportunity Program Reminders

- 1. <u>Certification.</u> It is the prime contractor's responsibility to verify that MBEs and FBEs included on the Subcontractor Project Plan are certified by the City of Atlanta's Office of Contract Compliance, or have a certification application pending with the City of Atlanta's Office of Contract Compliance.
- 2. <u>Reporting.</u> The successful bidder must submit monthly EBO participation reports to the Office of Contract Compliance.
- 3. <u>Subcontractor Contact Form.</u> It is <u>required</u> that bidders list and submit information on <u>all</u> subcontractors they solicit for quotes, all subcontractors who contact them with regard to the project, and all subcontractors they have discussions with regarding the project. Failure to provide complete information on this form will result in your bid being declared non-responsive.
- 4. <u>EBO Ordinance</u>. The EBO Program is governed by the provisions of the EBO Ordinance set forth in the City of Atlanta Code Division 12, section 2 1441 through 2 -1464. The ordinance can be obtained from the City of Atlanta Clerk's Office at (404) 330-6032.
- 5. <u>Supplier Participation.</u> In order to receive full M/FBE credit, suppliers must manufacture or warehouse the materials, supplies, or equipment being supplied for use on the Eligible Project.

COVENANT OF NON-DISCRIMINATION

The undersigned understands that it is the policy of the City of Atlanta to promote full and equal business opportunity for all persons doing business with the City of Atlanta. The undersigned covenants that we have not discriminated, on the basis of race, gender or ethnicity, with regard to prime contracting, subcontracting or partnering opportunities. The undersigned further covenants that we have completed truthfully and fully the required forms EBO-2 and EBO-3. Set forth below is the signature of an officer of the bidding entity with the authority to bind the entity.

Signature of Attesting Party	
Title of Attesting Party	
On this day of, 20 person who signed the above covenant in	, before me appeared, the my presence.
Notary Public	_
Seal	

SUBCONTRACTOR CONTACT FORM

List all subcontractors or suppliers (Both EBO and Non-EBO Certified) that were contacted regarding this project.

			 			
* * * * * * * * * * * * * * * * * * *	Results of Contact					1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1
	Certification No. and Expiration Date					
ŀ	business Ownership (see code below)					
	Type or Work Solicited for					
)	Atlanta Business License?	(001 10 001)				
Contact Name	Address and Phone Number					
Name of Sub-	contractor/ Supplier					

FORM EBO-2 (Page 1 of 2)

Results of Contact				
Certification No. and Expiration Date				
Business Ownership (see code below)				
Type of Work Solicited for				
City Of Atlanta Business License? (Yes or No)				
Contact Name, Address and Phone Number				
Name of Sub- contractor/ Supplier				

Business Ownership Code: AABE - African American Business Enterprise, HABE - Hispanic Business Enterprise, FBE - Female Business Enterprise, APABE - Asian (Pacific Islander) American Business Enterprise

 Project Name:	Date:
ompany Name:	rinted Signature:

FORM EBO-2 (Page 2 of 2)

EQUAL BUSINESS OPPORTUNITY SUBCONTRACTOR PROJECT PLAN SUBCONTRACTOR/SUPPLIER UTILIZATION

List all Majority, EBO Certified, and Non-EBO Certified subcontractors/suppliers, including lower tiers, to be used on this project.

Percentage (%) of Total Bid Amount				
Dollar (\$) Value of Work and Scope of Work	-75.			
Certification No. and Expiration Date	1.			
Ethnicity of Ownership (see code below)				
Type of Work to be Performed				
NIAC Code				
City of Atlanta Business License? (yes or no)				
Contact Name, Address and Phone Number				
Name of Sub- contractor/ Supplier				

rprise, FBE – Female Business Enterprise,	FC#:	re:
rise, HABE – Hispanic American Business Ente iness Enterprise	Project Name:	Printed Signature:
ode: AABE - African American Business Enterprise, HABE – Hispanic American Business Enterprise, FBE – Female Business Enterprise, PABE – Asian (Pacific Islander) American Business Enterprise	roponent's Company Name:	roponent's Contact Number:

Total EBO%

FIRST SOURCE JOBS INFORMATION FORM

Company Name:
FC Number:
Project Name:
The following entry-level positions will become available as a result of the above referenced contract with the City of Atlanta:
1.
2.
3.
4.
5.
Include a job description and all required qualifications for each position listed above.
Identify a company representative and contact phone number who will be responsible for coordinating with the First Source Jobs Program.
Company Representative:
Phone:

FORM 4

	AGREEMENT REGARDING THE USE OF THE FIRST SOURCE JOBS RAM BY CONTRACTORS WITH THE CITY OF ATLANTA TO FILL ENTRY JOBS is made and entered into by
This	day of, 201
	of Atlanta requires the immediate beneficiary or primary contractor for every eligible project to a First Source Jobs employment agreement. The contractor agrees to the following terms and as:
•	The first source for finding employees to fill all entry level jobs Created by the eligible project will be the First Source Program.
9	The contractor will make every effort to fill 50% of the entry level jobs created by thi eligible project with applicants from the First Source Program.
9	The contractor shall make good faith effort to reach the goal of this employment agreement.
•	Details as to the number and description of each entry level job must me provided with the bid.
g	The contractor shall comply with the spirit of the First Source Jobs Policy beyond the duration of this agreement and continue to make good faith attempts to hire employees of similar backgrounds to those participating in the First Source Program.
•	The contractor as a condition of transfer, assignment or otherwise shall require the transferee to agree in writing to the terms of the employment Agreement.
Jpon a d Agreemen	etermination that a beneficiary or contractor has failed to comply with the terms of this t, the City may impose the following penalties based on the severity of the non-compliance:
•	The City of Atlanta may withhold payment from the contractor.
(9	The City of Atlanta may withhold 10 percent of all future payments on the contract until the contractor is in compliance
•	The City of Atlanta may refuse all future bids on city projects or applications for financials assistance in any form from the City until the contractor demonstrated that the First Source requirements have been met, or cancellation of the eligible project.
*	The City of Atlanta may cancel the eligible project.
Il terms st 8005.	tated herein can be found in the City of Atlanta Code of Ordinances Sections 5-8002 through
ie undersi	gned hereby agrees to the terms and conditions set forth in this agreement.
ntractor	
	FORM 5

APPENDIX B; INSURANCE AND BONDING REQUIREMENTS

APPENDIX B INSURANCE & BONDING REQUIREMENTS FC-6013 Comprehensive Office Equipment Assessment

A. Preamble

The following requirements apply to all work under the agreement. Compliance is required by all Contractors/Consultants. To the extent permitted by applicable law, the City of Atlanta ("City") reserves the right to adjust or waive any insurance or bonding requirements contained in this Appendix B and applicable to the agreement.

Evidence of Insurance Required Before Work Begins

No work under the agreement may be commenced until all insurance and bonding requirements contained in this Appendix B, or required by applicable law, have been complied with and evidence of such compliance satisfactory to City as to form and content has been filed with City. Contractor/Consultant must provide City with a Certificate of Insurance that clearly and unconditionally indicates that Contractor/Consultant has complied with all insurance and bonding requirements set forth in this Appendix B and applicable to the agreement. If the Contractor/Consultant is a joint venture, the insurance certificate should name the joint venture, rather than the joint venture partners individually, as the primary insured. In accordance with the solicitation documents applicable to the agreement at the time Contractor/Consultant submits to City its executed agreement, Contractor/Consultant must satisfy all insurance and bonding requirements required by this Appendix B and applicable by law, and provide the required written documentation to City evidencing such compliance. In the event that Contractor/Consultant does not comply with such submittal requirements within the time period established by the solicitation documents applicable to the agreement, City may, in addition to any other rights City may have under the solicitation documents applicable to the agreement or under applicable law, make a claim against any bid security provided by Contractor/Consultant.

2. <u>Minimum Financial Security Requirements</u>

All companies providing insurance required by this Appendix B must meet certain minimum financial security requirements. These requirements must conform to the ratings published by A.M. Best & Co. in the current Best's Key Rating Guide - Property-Casualty. The ratings for each company must be indicated on the documentation provided by Contractor/Consultant to City certifying that all insurance and bonding requirements set forth in this Appendix B and applicable to the agreement have been unconditionally satisfied.

For all agreements, regardless of size, companies providing insurance or bonds under the agreement must meet the following requirements:

- i) Best's Rating not less than A-,
- ii) Best's Financial Size Category not less than Class IX, and

iii) Companies must be authorized to conduct and transact insurance contracts by the Insurance Commissioner, State of Georgia.

iv) All bid, performance and payment bonds must be underwritten by a U.S. Treasury Circular 570 listed company.

If the issuing company does not meet these minimum requirements, or for any other reason is or becomes unsatisfactory to City, City will notify Contractor/Consultant in writing. Contractor/Consultant must promptly obtain a new policy or bond issued by an insurer acceptable to City and submit to City evidence of its compliance with these conditions.

Contractor/Consultant's failure to comply with all insurance and bonding requirements set forth in this Appendix B and applicable to the agreement will not relieve Contractor/Consultant from any liability under the agreement. Contractor/Consultant's obligations to comply with all insurance and bonding requirements set forth in Appendix B and applicable to the agreement will not be construed to conflict with or limit Contractor/Consultant's/Consultant's indemnification obligations under the agreement.

3. <u>Insurance Required for Duration of Contract</u>

All insurance and bonds required by this Appendix B must be maintained during the entire term of the agreement, including any renewal or extension terms, and until all work has been completed to the satisfaction of City.

4. Notices of Cancellation & Renewal

Contractor/Consultant must, notify the City of Atlanta in writing at the address listed below by mail, hand-delivery or facsimile transmission, within 2 days of any notices received from any insurance carriers providing insurance coverage under this Agreement and Appendix B that concern the proposed cancellation, or termination of coverage.

68 Mitchell St. Suite 9100 Atlanta, GA 30303 Facsimile No. (404) 658-7450

Confirmation of any mailed notices must be evidenced by return receipts of registered or certified mail.

Contractor/Consultant shall provide the City with evidence of required insurance prior to the commencement of this agreement, and, thereafter, with a certificate evidencing renewals or changes to required policies of insurance at least fifteen (15) days prior to the expiration of previously provided certificates.

5. Agent Acting as Authorized Representative

Each and every agent acting as Authorized Representative on behalf of a company affording coverage under this contract shall warrant when signing the Acord Certificate of Insurance that specific authorization has been granted by the Companies for the Agent to bind coverage as required and to execute the

Acord Certificates of Insurance as evidence of such coverage. City of Atlanta coverage requirements may be broader than the original policies; these requirements have been conveyed to the Companies for these terms and conditions.

In addition, each and every agent shall warrant when signing the Acord Certificate of Insurance that the Agent is licensed to do business in the State of Georgia and that the Company or Companies are currently in good standing in the State of Georgia.

6. <u>Certificate Holder</u>

The City of Atlanta must be named as certificate holder. All notices must be mailed to the attention of Risk Management at 68 Mitchell Street, Suite, 9100, Atlanta, Georgia 30303.

7. Project Number & Name

The project number and name must be referenced in the description section of the insurance certificate.

8. <u>Additional Insured Endorsements – Form CG 20 10 (11/85) or its equivalent</u>

The City must be covered as Additional Insured under all insurance (except worker's compensation and professional liability) required by this Appendix B and such insurance must be primary with respect to the Additional Insured. Contractor/Consultant must submit to City an Additional Insured Endorsement (Form CG 20 10 (11/85) or its equivalent) evidencing City's rights as an Additional Insured for each policy of insurance under which it is required to be an additional insured pursuant to this Appendix B. Endorsement must not exclude the Additional Insured from Products - Completed Operations coverage. The City shall not have liability for any premiums charged for such coverage.

Mandatory Sub-Contractor/Consultant Compliance

Contractor/Consultant must require and ensure that all subContractor/Consultants/subconsultants at all tiers to be sufficiently insured/bonded based on the scope of work performed under this agreement.

10. <u>Self Insured Retentions, Deductibles or Similar Obligations</u>

Any self insured retention, deductible or similar obligation will be the sole responsibility of the contractor.

B. Workers' Compensation and Employer's Liability Insurance

Contractor/Consultant must procure and maintain Workers' Compensation and Employer's Liability Insurance in the following limits to cover each employee who is or may be engaged in work under the agreement.:

Workers' Compensation. Statutory

Employer's Liability:

Bodily Injury by Accident/Disease

Bodily Injury by Accident/Disease \$500,000 \$500,000

\$500,000 each accident \$500,000 each employee \$500,000 policy limit

C. <u>Commercial General Liability Insurance</u>

Contractor/Consultant must procure and maintain Commercial General Liability Insurance on form (CG 00 00 01 or equivalent) in an amount not less than \$1,000,000 per occurrence subject to a \$2,000,000 aggregate. The following indicated extensions of coverage must be provided:

Broad Form Property Damage

Premises Operations

Personal Injury

Fire Legal Liability

Medical Expense

Independent Contractor/Consultants/SubContractor/Consultants

Products – Completed Operations

Additional Insured Endorsement* (primary& non-contributing in favor of the City of Atlanta)

Waiver of Subrogation in favor of the City of Atlanta

D. <u>Commercial Automobile Liability Insurance</u>

Contractor/Consultant must procure and maintain Automobile Liability Insurance in an amount not less than **\$1,000,000** Bodily Injury and Property Damage combined single limit. The following indicated extensions of coverage must be provided:

Owned, Non-owned & Hired Vehicles

Waiver of Subrogation in favor of the City of Atlanta

If Contractor/Consultant does not own any automobiles in the corporate name, non-owned vehicle coverage will apply and must be endorsed on either Contractor/Consultant's personal automobile policy or the Commercial General Liability coverage required under this Appendix B.

M. Performance Bond and Payment Bond

Contractor/Consultant shall furnish a Payment Bond and a Performance Bond to the City in an amount equal to **100 percent of the total contract value** and for the duration of the entire term.

The person executing the Bonds on behalf of the surety shall file with the Bonds a general power of attorney unlimited as to amount and type of bonds covered by such power of attorney, and certified by an official of said surety.

APPENDIX C; ILLEGAL IMMIGRATION ENFORCEMENT AND REFORM ACT REQUIREMENTS

APPENDIX C: Illegal Immigration Reform and Enforcement Act Forms INSTRUCTIONS TO PROPONENTS/BIDDERS:

All Proponents/Bidders must comply with the Illegal Immigration Reform and Enforcement Act, O.G.G.A § 13-10-90, et seq. (IIREA). IIREA was formerly known as the Georgia Security and Immigration Compliance Act or GSICA. Proponents/Bidders must familiarize themselves with IIREA and are solely responsible for ensuring compliance. Proponents/Bidders must not rely on these instructions for that purpose. They are offered only as a convenience to assist Proponents/Bidders in complying with the requirements of the City's procurement process and the terms of this RFP.

- 1. The attached Contractor Affidavit must be filled out COMPLETELY and submitted with the proposal/bid prior to proposal due date.
- 2. The Contractor Affidavit must contain an active Federal Work Authorization Program (E-Verify) User ID Number and Date of Registration.
- 3. Where the business structure of a Proponent/Bidder is such that Proponent/Bidder is required to obtain an Employer Identification Number (EIN) from the Internal Revenue Service, Proponent/Bidder must complete the Contractor Affidavit on behalf of, and provide a Federal Work Authorization User ID Number issued to, the Proponent itself. Where the business structure of a Proponent/Bidder does not require it to obtain an EIN, each entity comprising Proponent/Bidder must submit a separate Contractor Affidavit.

Example 1, ABC, Inc. and XYZ, Inc. form and submit a proposal/bid as Acme Construction, LLC. Acme Construction, LLC must enroll in the E-verify program and submit a single Contractor Affidavit in the name of Acme Construction, LLC which includes the Federal Work Authorization User ID Number issued to Acme Construction, LLC.

Example 2, ABC, Inc. and XYZ, Inc. execute a joint venture agreement and submit a proposal/bid under the name Acme Construction, JV. If, based on the nature of the JV agreement, Acme Construction, JV is not required to obtain an Employer Identification Number from the IRS. The Proposal/Bid submitted by Acme Construction, JV must include both a Contractor Affidavit for ABC, Inc. and a Contractor Affidavit for XYZ, Inc.

- 4. All Contractor Affidavits must be executed by an authorized representative of the entity named in the Affidavit.
- 5. All Contractor Affidavits must be duly notarized.
- 6. All Contractor Affidavits must be submitted with proposal/bid package.
- 7. Subcontractor and sub-subcontractor affidavits are not required at the time of proposal/bid submission, but will be required at contract execution or in accordance with the timelines set forth in IIREA.

Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1)

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the paysical performance of services on behalf of the City of Atlanta has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for physical performance of services in satisfaction of such contract only with subcontractors—who present an affidavit to the contractor with-the-information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization User Identification Number	Date of Author	
Name of Contractor:		
Name of Project:		
Name of Public Employer: City of Atlanta		
I hereby declare under penalty of perjury that the forgoing	g is true and correct	
Executed on,, 20 in	(city),	(state)
Signature of Authorized Officer or Agent		
Printed name and Title of Authorized Officer or Agent		
TI ID C CD YD =		
SUBSCRIBED AND SWORN BEFORE ME ON THIS THE, DAY OF, 201		

Subcontractor Affidavit under O.C.G.A. § 13-10-91(b)(3)

By executing this affidavit, the undersigned su	Thomas	
By executing this affidavit, the undersigned su O.C.G.A. § 13-10-91, stating affirmatively that the interpretation of the physical performance of		
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	and to to to ws.	
Federal Work Authorization User Identification Number		
	Date of Authorization	
Name of Subcontractor:		
Name of Project:		
Name of Public Employer:City of Atlanta		-
		-
I hereby declare under penalty of perjury that the forgoi		
Errord 1	ing is true and correct.	
Executed on,, 20 in	(aits)	
	(city),(state)	
Signature of Authorized Officer or Agent		
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Printed name and Title of Authorized Officer or Agent	-	
SUBSCRIBED AND SWORN BEFORE		
ME ON THIS THE, DAY OF, 201		
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Sub-subcontractor Affidavit under O.C.G.A. § 13-10-91(b)(4)

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subcontractor with when the subcontractor with the subcontractor wit	ervices under a contract for
program commonly known as E-Verify, or any subsequent with the applicable provisions and deadlines established in the undersigned sub-subcontractor will continue to use the physical performance.	id uses the federal work authorization treplacement program, in accordance in O.C.G.A.§13-10-91. Furthermore, be federal work authorization program
who present an affidavit to the sub-subcontractor with the	ontract only with sub-subcontractors
undersigned sub-subcontractor will forward notice of the resubcontractor to (ivity of contract)). Additionally, the ecceipt of any affidavit from a sub-
subcontractor with whom such sub-subcontractor subcontractor hereby attests that its federal work authorizate date of authorization are as follows:	has privity of contract)). Sub- tion user identification number and
Federal Work Authorization User Identification Number Name of Contractor:	Date of Authorization
Name of Project	Date of Authorization
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